

TUTUKAU EAST Z TRUST

REPORTS & FINANCIAL STATEMENTS

For the Year Ended 30 June 2022

For the Meeting of Owners held 20 November 2022



Kusabs Lasike Limited

Chartered Accountants



Tutukau East Z Trust
Annual General Meeting 2022

Index
For the Year Ending 30 June 2022

Contents	Page
Agenda	1
Notice of General Meeting	2
Minutes of Special General Meeting	3 – 6
Chairpersons Report	7 – 8
Farm Report	9 - 14
Tutukau East Z Trust Summary of Financial Statements for years ended 30 June 2016 – 30 June 2022	15 – 19
Orakei Korako Lands Limited Summary of Financial Statements for years ended 30 June 2016 – 30 June 2022	20
Tutukau East Z Trust Financial Statements for the year ended 30 June 2022	21 - 50
Orakei Korako Lands Limited Summary of Financial Statements for years ended 30 June 2016 - 2022	51 - 65
Variations to Trust Order	66 - 67
Nomination's for Election of Trustee	68 – 84



Kusabs Lasike Limited

Chartered Accountants



Agenda

1. Karakia Timatanga
2. To accept the apologies
3. To receive minutes from previous General Meeting Held Saturday 21st November 2015
Matters arising from the minutes
4. Chair Report
5. Farm Report
6. Financial Report for the years ended 30 June 2016, 30 June 2017, 30 June 2019, 30 June 2020, 30 June 2021, and 30 June 2022.
7. To receive the Chair report, Farm Report and Financial Report.
8. To re-appoint the auditors. Silks Audit Chartered Accountants Ltd of Taupo
9. To accept the Variations to the Trust Order:
 - a) To amend Clause 7a General Meeting to: "The Trustees shall call a general meeting of beneficial owners from time to time, but at least once every 3 years..."
 - b) To remove Clause 9 "To establish a Putea Account."
10. Election of One (1) trustee to fill vacancy
11. Karakia Whakamutunga

TUTUKAU EAST Z TRUST

Notice is hereby given that a General Meeting of Beneficial owners of the Trust will be held at Taupo Cosmopolitan Club Inc 5-7 Taniwha Street, Taupo on Sunday 20th November 2022 commencing at 10.00 am (Registrations from 9.30 am)

Agenda / Resolutions:

1. To accept the apologies
2. To receive minutes from previous General Meeting Held Saturday 21st November 2015
3. To receive the Chair Report
4. To receive the Farm Report
5. To receive the Financial Report for the year ended 30 June 2022
6. To re-appoint the auditors. Silks Audit Chartered Accountants Ltd of Taupo
7. To accept the Variations to the Trust Order:
 - a) To Amend Clause 7a General Meeting to: "The Trustees shall call a general meeting of beneficial owners from time to time, but at least once every 3 years...."
 - b) To Remove Clause 9 "To Establish a Putea Account"
8. Election of one (1) Trustee to fill vacancy

Election of Trustee: The Tutukau East Z Trust Order does not provide for proxies. Nomination forms are available from the Secretary office of Kusabs Lasike Ltd, 1141 Pukaki Street, Rotorua 3010 (PH 07 347 7 533), Online at www.kll.co.nz or admin@kll.co.nz. For nomination forms to be accepted, they must be completed and lodged with Secretary's office, as above, by **NO LATER THAN 4:00 P.M. ON MONDAY, 14th NOVEMBER 2022.** Nominations received after this time and date will be deemed invalid. Forms that are incomplete or incorrectly completed (including where the Nominator is not a Beneficial Owner) will be deemed invalid.

RSVP: Please RSVP for catering purposes to the Secretary's office by 5pm 16th November 2022

Roger Pikia
Chairman

<u>Minutes of the Annual General Meeting of Beneficial Owners of the Tutukau East Z Trust held at Taupo Cosmopolitan Club Inc. 5 – 7 Taniwha Street, Taupo on Saturday 21st November 2015 commenced at 10:00am</u>	
PRESENT:	Roger Pikia (Chair), Taiko Hemopo, Bill Hall and 30 owners and whanau as per list attached in the minute book
IN ATTENDANCE:	Lau Lasike (Secretary/Accountant), Joel Hensman (Farm Advisor), and Jill Allely (Kusabs Lasike Ltd)
KARAKIA/MIHI:	Was offered by Bill Hall in Maori and English
NOITCE OF MEETING:	The notice convening the meeting was read by the Secretary Mr. Lasike. He advised that the share register is available for inspection during the meeting. He also reminded attendees that only those with a voting slip were able to vote in today's election.
APOLOGIES:	<p>Lau Lasike advised an apologies register was currently circulating in the room. He asked for further apologies to be added to the list before it is returned to him.</p> <p>MOVED <i>Margaret Paahi/Wiki Wickliffe</i></p> <p>RESOLVED <i>"That those apologies be received"</i></p> <p>CARRIED</p>
WELCOME:	The chair welcomed everyone to the table. He then introduced the current trustees and the Trust's advisors.
ITEMS FOR GENERAL BUSINESS:	<p>Mr Pikia asked for general business items. They were:</p> <ol style="list-style-type: none"> 1. General meeting of owners 2. Tangi mutton 3. Urupa access
TRUSTEES REPORT:	<p>Copies of the report were provided to attendees and it was read and elaborated upon by Mr Pikia. It covered:</p> <ul style="list-style-type: none"> • <i>Tutukau History</i> Mr Pikia spent some time speaking to the history of the Trust. It all started in 1886 when 2 Trusts were created – Tutukau East & Tutukau West Trusts. • <i>Bereavement</i> The passing of the Trust's former chair Eruera Wickliffe and his sibling Govey Wickliffe was acknowledged • <i>Trust's Farming operations</i> Our sheep and cattle farm has been struggling for some years and as a result the trustees announced at the last general meeting their decision to convert the Ballantyne Block and surrounding areas to dairying commencing from 1st June 2009, with a sharemilker milking about 600 cows. <p>We continue to farm reduced numbers of sheep and beef cattle.</p> <p>The products from our farm are sensitive to commodity price and exchange rate. It can be tough in the industry resulting in farmers leaving their farms in their droves, for health reasons.</p> <p>Debt to Equity ratio is relatively high and it needs to come down. So retiring debt is a priority</p> <ul style="list-style-type: none"> • <i>Orakei Korako Geothermal Wonderland</i> The report summarised how the purchase of this land was achieved. Mr Pikia noted that some of the land we acquired was taken under Public Works Act and emphasised that the land is on

long term lease to Mr & Mrs Gibson, who own the business. The Trust inherited that lease from the previous vendor.

- *Nga Whenua Rahui*

This is a 25 year kawenata with the Crown. Its main purpose is to reduce soil erosion, protect the quality of our streams flowing into the Waikato River and protect significant indigenous forest remnants. The Crown have invested just over \$280,000 since its inception in May 2011. The agreement does not inhibit or hinder our business endeavours in that forest.

- *Pine forest*

Our financial reports show a net proceed of \$457,311 in 2014. It was reinvested in infrastructure and replanting programme as we are signed up for ETS.

- *Dog Trial*

The Trust has located onto its land the clubhouse building previously owned by the Taupo Dog Trials Association. The Club gave the building to us free of charge on the basis that they could use part of our property for their annual dog trial.

The trial course has received praise from the NZ Dog Trial Association. The 2013 National Dog Trials that was held on the block was deemed a roaring success by the Taupo Association.

- *MRP*

MRP is the owner of Ngatamariki Geothermal Power Station. We were concerned that MRP's Ngatamariki Geothermal Power Station will adversely affect Orakei Korako geothermal. So we successfully negotiated in the Environment Court the installation of 2 monitoring wells on Orakei Korako as part of MRP resource consent.

- *No hunting policy*

Mr Pikia reminded the owners of the Trust's no hunting policy. No one is excluded from this policy, especially owners.

The trustees' report was opened for discussion following the Chair's presentation.

Matt Wickliffe wondered if we should consider breeding our own herd. Mr Pikia responded that the Trustees are considering when the right time will be to have our own herd. But now is not the right time due to debt and financial risks. Furthermore, if we were to breed our own herd, it would be at the expense of the drystock farm. So it will not be economical to do so.

Mr Pikia was also asked if dairying is becoming risky, should we consider reverting back to sheep and beef. He said that it is about making the most of our land. Some of it is better for sheep and beef and other parts of the land are better for dairy. He also noted that sheep and beef have been struggling for some years due to local suppliers competing against each other overseas. Furthermore, we went through a robust due diligence process prior to making the decision to convert. We were convinced spreading our risks over 2 farming operations will provide a better result.

Evelyn Forrest asked the Chair if it is possible to use our operations to benefit the owners. Cadetship and tourism were 2 examples she used. Mr Pikia again spoke to the Nga Whenua Rahui agreement. This joint venture not only ensures our streams and native bush are protected, but the agreement especially allows the Trust to access the bush. This is unique to Tutukau as Nga Whenua Rahui normally excludes the right to access protected areas except for DOC staff. This is because the Trustees envisage tourism will become another income stream in the future.

Mr Pikia also reminded the owners of the Trust's other successes like the acquiring of lands that we once belonged to Tutukau, but for one reason or another, they ended up in private hands such as Orakei Korako Geothermal Wonderland and the Ballantyne Block. They cost a

	lot of money. The conversion cost a lot of money. But they were sound investments that will benefit many generations to come.
FARM REPORT:	The farm report having been circulated was spoken to by the farm advisor Joel Hensman. It covered: <ul style="list-style-type: none"> • Background • Farm data • Industry outlook • Environmental • Summary
FORESTRY REPORT:	The forest report having been circulated was read and elaborated upon by Lau Lasike.
FINANCIAL:	The financial reports for the financial year ending 30 June 2015 had been circulated prior to the meeting. Mr Lasike talked of those accounts. He advised that the auditor's report provided by Iles Casey Chartered Accountants was once again an unqualified approval of the accounts as prepared by the Trustees. MOVED <i>Hirana Kapua/Wiki Wickliffe</i> RESOLVED <i>"That the Trustees Report, Farm Report, Forestry Report, and the Financial Report be received"</i> CARRIED (by voice without objection)
APPOINTMENT OF AUDITOR:	Messrs Iles Casey of Rotorua are available for reappointment. MOVED <i>Evelyn Forrest/ Cedric Forrest</i> RESOLVED <i>"That Messrs Iles Casey are reappointed as the auditor for 2016"</i> CARRIED (by voice without objection)
ELECTION:	The Secretary read the name of the nominees. They were: <ol style="list-style-type: none"> 1. Wikitoria Stafford 2. Wiki Wickliffe 3. Cedric Forrest <p>The Chair called for scrutineers. Jill Allely and Joel Hensman were appointed with no dissention.</p> <p>Nominees were given time to address the owners.</p> <p>Cedric Forrest was announced the winner and was duly appointed as a responsible trustee.</p>
GENERAL BUSINESS:	1. General meeting of owners The Chair acknowledged the Trust Order stipulates a general meeting of owners is to be held once every three years. It has been 8 years since the last general meeting and the trustees have no excuse for the delay. The trustees have received the message loud and clear. The owners demand regular meetings to be held preferably at the marae. 2. Tangihanga mutton The Chair confirmed the Trust does not provide mutton for tangi as it will break us financially.

	<p>3. Access to urupa</p> <p>The chair advised that owners can access the urupa but there is process that must be followed for security and health and safety reasons. The farm manager Paddy Cornelius is the first port of call. He will induct those who want to access the urupa to comply with health & safety regulations. He will ensure that everyone exits safely.</p>
MEETING CLOSED:	<p>Harry Te Ngaru thanked the trustees for a job well done. He wished that the owners could visit the farm one day so that they know what they own.</p> <p>Mr Hall closed the meeting with a karakia at 12.40pm. The Chair then invited all the attendees for lunch at the club restaurant following the meeting.</p>

CHAIRPERSON'S REPORT

Tēnā tātou,

Me te tua tahi, kei mihi ki ngā tini aitua, kua whetu rangitia, kua tu honohono ngā mate katoa, ki ngā tini mate nō Ngāti Tahu, kei te mihi, kei te mihi, kei te mihi, Ōtira, kei te mihi ki nga mate katoa, o te ao Māori.

It is with great honour but also with deep sadness, that I acknowledge the passing firstly of William (Bill) Hall and Taiko Hemopo. Both having sadly passed away within months of one another.

Both gentlemen had made a significant contribution to our Trust over many years of toil. Their contributions have been imotilised in whenua that we refer to as the Ūkaipo o Ngāti Tahu.

Kei a kōrua tahi, e rangatira mā, moe mai, moe mai, moe mai roa, tēnā kōrua.

Ā, whaka hoki atu ki te hunga ora, tēnā tātou katoa.

I pay tribute to those who continue to grind away at the wheel, advancing the prosperity of the Trust through their performance by applying their expert knowledge and skill to achieve our objectives. They being; our farm managers Paddy and Nicky Cornilius on the sheep and beef farm, and Andrew and Janet Humphrey's on the dairy farm.

To our technical team of providers; Peter Livingston from AgFirst and our farm supervisor and Trust board advisor and Lau Lasike and Makuini Warbrick as our board secretary and independant accountants.

The Trust has been fortunate enough to achieve stella results due to the leadership demonstrated and applied by the full team of governors and our full management team.

Evolving regulation and pending legislation will continue to challenge agricultural industry of which we are a part of. We don't have the luxury of being able to devorse ourselves of these challenges and therefore, we must be pro-active and confront these challenges head-on.

We view our whenua as Taonga Tuku Iho and therefore, we must discharge our responsibilities and obligations with a duty of care, and with a vision for the future.

We have inherited these lands from our many ancestors and we are tasked with navigating our way through a system not of our design. Never the less, that is what we have in front of us and we must do our best to preserve what we have inherited for the benefit of our future beneficiaries.

As the environment we operate within continues to evolve, so must we evolve with the aim of staying ahead of the curve.

We believe the Trust is achieving that, and we allow our results to speak for themselves.

Our policies have not changed as it relates to health and safety in-particular. We have a very strong focus on maintaining strict health and safety compliance with little tolerance for non-compliance.

In recent times we have had issues with poaching and security. Therefore, we are beefing up our security monitoring through the use of security cameras, signage and monitoring.

We have a responsibility of keeping our staff and livestock safe, therefore we will do all we can to ensure that happens. Moreover, we have an obligation to preserve the many wahi tapu which are mostly kept safe within the ngāhere which we have previously protected by applying a ngā whenua rahui over the entire ngāhere. In other words, the ngāhere cannot be cleared or developed, only protected from weeds and pests which is overseen by our sheep and beef manager Mr. Paddy Cornilius with the support of myself as the Chair.

We are currently reviewing our land-use options over parts of the estate in the interests of diversity in non-correlated activities.

This will build resilience within our portfolio of asset classes and the Trust to capitalise on other opportunities and better manage our risk exposure to any down-turn in any one sector.

As we all know, inflation is on the rise with a global recession likely to hit us very hard. On-farm inflation is well into the double figures and expected to continue to rise into the foreseeable future.

Building resilience is a must if we are to combat the many complex issues being faced by the Trust.

Nō reira, ka nui te mihi atu ki ngā uri ō o tātou tūpuna, mai i tā tātou whenua, ko tūtūkau, ko ahi kae aiaa, ko mangatoitoi, ōtira ko Ōrākei Kōrako.

Ko Roger Pikia ahau
Te Hēmana o Tūtūkau rāua ko Ōrākei Kōrako.



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Independent
Agriculture
& Horticulture
Consultant
Network

FARM REPORT

Annual General Meeting 2022

Prepared for

Tutukau East Z Trust

Peter Livingston
November 2022

1.0 BACKGROUND

Tutukau East Z Trust operates an 850 ha drystock unit located on Tutukau Road and a 260-ha dairy farm on Orakei Korako Road. In addition, there is approximately 82 ha of forestry, and a significant area is fenced off from stock access as part of a riparian strip / biodiversity plan.

Like all pastoral farming operations, the Trust is looking at how the impact of Environmental measures, Industry Compliance changes and forecast economic pressures are likely to “play out” over the next period. Farming has seen its fair share of “peaks and troughs” over the last decade or so and the current outlook remains bright, but possible changes regarding land use and the need to meet targets for Greenhouse Gas Emission reduction are high on the agenda.

Both operations have Farm Environment Management Plans (FEMP) and are classed as relatively low intensity (stocking rates) for their class of land.

Whilst the Trust enjoyed the relative comfort of low interest rates on loans and minimal inflation pressure over the last three years, it is no secret that both are on the way up now. This means the decision to prioritise debt reduction has been a favourable move in recent times.

Tutuaku East Trust has continued to re-invest back into its’ business over the last decade, including buying the dairy cow herd instead of engaging a 50 / 50 Sharemilker.

The aim is to not only meet environmental and whenua care standards but also to maintain the strong economic base that the Trust has spent the last decade, or longer, building up.

The farms are in good shape to carry on into the future. The debt loading is manageable, productivity is strong and has room to improve further. The Trust is focussed on managing its costs of production. This will take a strong effort from all involved to achieve in the current economic environment, however. An open-minded, adaptive approach is needed.

2.0 FARM DATA

2.1 Dairy Unit

	Three Year Average	Future Plan (2030)	Comment
Farmed Area	260 ha	230-240 ha	Steeper hill areas = remove livestock
Cows wintered	535 – 545	520 – 530	Milk around 500 – 515 cows
Replacement heifers carried	115 – 125	115 – 120	22% replacement rate
Milksolids Produced	143,458 kg	155,000 – 160,000 kg	Production has previously peaked at 156,000 kgMS
Milksolids / Cow	276 kg	300 kg ⁺	Lift herd quality and milk output

Key Points

- The farm is largely self-contained, although up to 90 tonne of high energy meal is sometimes purchased and fed in the shed to support cows in early lactation, when the later winter / spring feed conditions are most challenging.
- The herd is milked on a once-a-day regime (morning milking only). This is a hill country dairy farm, so such a system reduces the “work” pressure on the cows.
- Milk quality is very high with very few downgrades seen in recent years.
- The farm is managed by Andy Humphrey and carries two other fulltime staff, plus casual relief milkers when needed.
- The herd has been a good performer productively, and reproductively, on this hill country dairy unit. It is largely a Jersey X Friesian herd which is suited to the class of land farmed.

2.2 Drystock Unit

	Current	Future
Farmed Area	850 ha	750 ha?
Sheep: Cattle	62:38	60:40
Stock Units	8,500	7,750
Lambing %	125%	130%+
Calving %	85 – 88%	88 – 90%
Lambs	Mainly sold forward store	Similar
Beef Policy	Forward store sales @ R2yr old	Similar

Key Points

- A land capability study is underway to assess the best use of some of the steep lower producing hill areas. There will likely be restrictions on farming stock classes on slopes that might lead to erosion and sediment/nutrient loss to waterways.
- The ewe flock continues to improve as the focus on lamb production is a key driver of profitability. This has been a strong point over the last decade.
- The cattle policy has been simplified to centre around a breeding herd and selling cattle at between 15 and 22 months of age to other cattle finishing operations.
- The farm is stocked at a similar rate to other Central North Island farms of this class of country at around 9.5 – 10.0 stock units / ha.

3.0 ENVIRONMENTAL

Three main features are at the forefront of the thought process now:

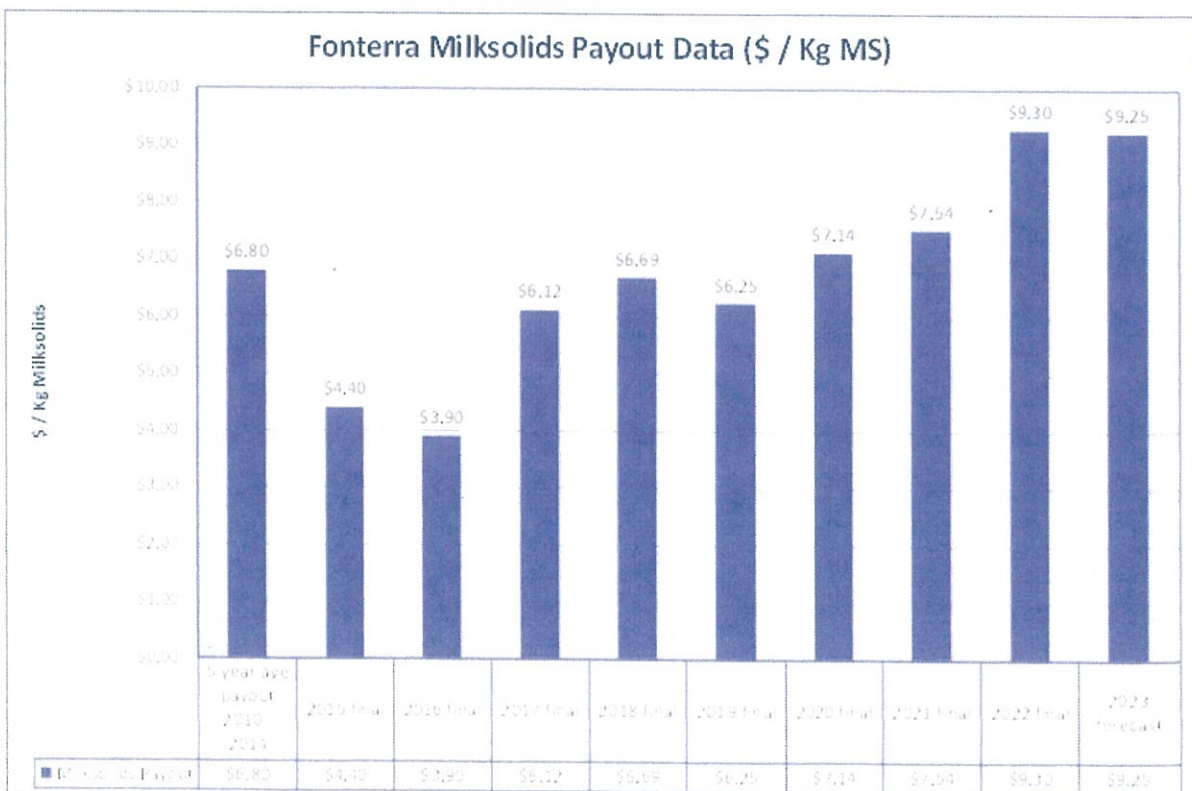
- i. **Greenhouse Gas Emission** rates and the need for farmers to start to contribute to their reduction. This is likely to be via a “levy” on produce sold and some key inputs, such as fertiliser, initially (2025 – 2028) but then farmers are also likely to need to show actions to achieve a 10% reduction by 2030 then possibly between 26% and 44% by 2050. This could be a challenge for most hill country farmers, and the drystock industry. Dairy farming is likely to be impacted as well, but to a lesser degree as it may have a broader range of options available to meet the goals up to 2030 at least.

The availability of new farming technologies to help reduce methane production is a key to helping pastoral farming negotiate this task.

- ii. **Land Use Capability** – Have we got the right land use occurring on the various classes of country farmed? This is under review at present through a land use capability/option evaluation. The Trust does run lower stocking rates than many others in the district and this could mean up to 100ha might be subject to a re-classification around which stock can be grazed on it and when/how, especially in winter.
- iii. **Nutrient loss to Groundwater** – The current footprint is low for both farms under the farm policies and stocking rates chosen. Hill slopes do provide more challenges!

4.0 INDUSTRY OUTLOOK

4.1 Milk

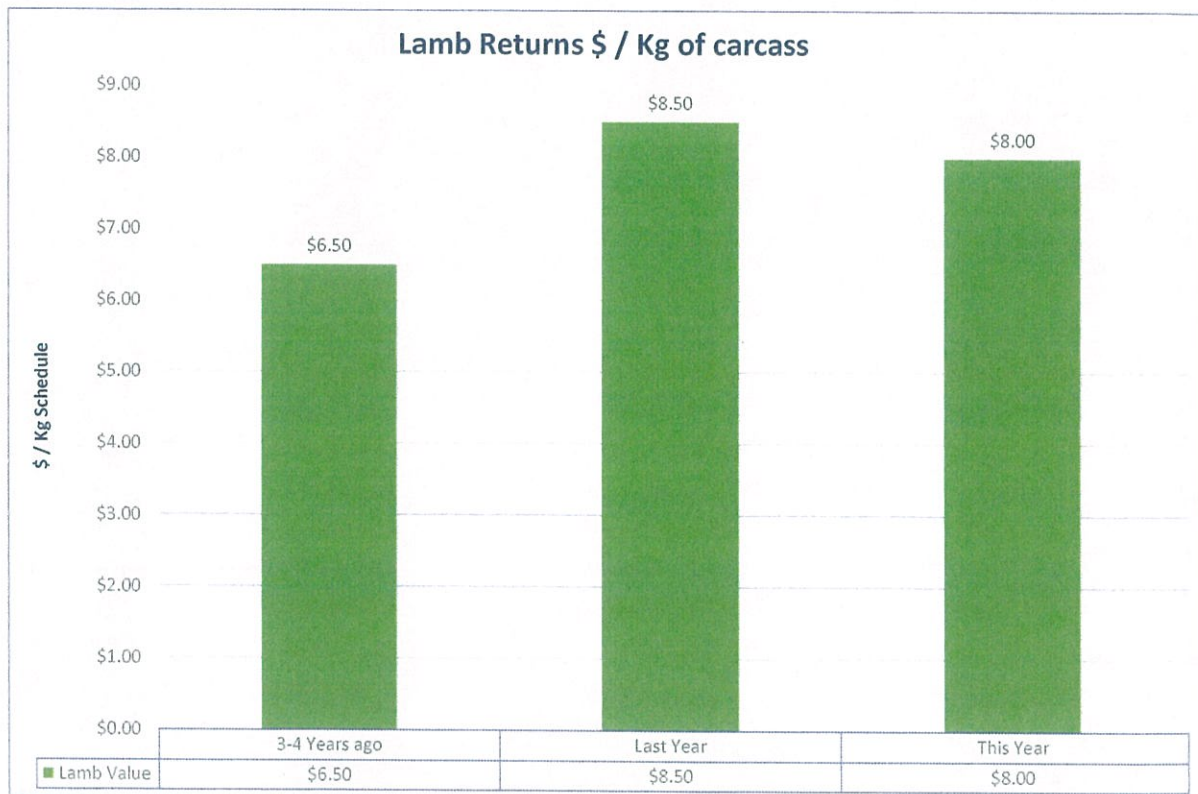


The current milk payout is up around \$9.00⁺ kg MS but we are also very mindful of the rising costs of production. Also, the world and its markets are showing a fair degree of volatility at present. That is nothing new but means the Trusts, risk profile is continually reviewed.

The 3-year average payout for milksolids is around \$8.00 / kgMS. We can survive at this level, especially with the “self-contained” farm system chosen. i.e., the farm mainly relies on its own feed resources rather than buying in a lot of extra feed.

Fonterra also pay a dividend on the supply related shares that a shareholder holds. This has ranged between 10 and 20 cents per share over the last couple of years.

4.2 Lamb Market



The red meat market is very buoyant and likely to remain so as breeding ewe numbers across the North Island decline. This should help boost demand for a “premium product” such as lamb. As the farm continues to develop there will be an increasing opportunity to “finish” a high proportion of the annual lamb crop bred, and gain premiums for doing so. It is on this basis that the annual pasture renewal programme is strong and aiming to lift feed quality.

4.3 Beef Returns

The beef market has been strong for some time now. Over the last two to three years the schedule has peaked at \$6.40-\$6.50 / kg of carcass⁺ and generally stayed above \$5.50 / kg for much of the season. Tutukau gains a premium on beef cattle sold forward store, thanks to its high-quality Angus breedline. At one time the Trust also ran a “bull beef” finishing policy but this complicated the overall farm programme, hence the move to look at a better mix of stock classes and ages to achieve optimum feed utilisation.

4.4 Wool Values

Sadly, the price received for wool has declined steadily over many years. The current returns are generally well under \$2.50 / kg greasy, a far cry from the “good old days” of \$5 - \$6 / kg received. Being a “natural” fibre, one would think there might be a premium to come for wool one day! Unfortunately, the shearing costs are rising faster than the value of the wool.

5.0 SUMMARY

The current focus remains on consolidation of “farm performance”, prioritising debt repayment and positioning the operation for the “pastoral farming industry re-set” knocking on our door. In order to achieve this, it is imperative that we continue to keep an open-minded approach. People will come and go but the whenua remains for those who come next. How the land is utilised by the next generations might be different to now, so it is therefore important that the options are left open for such opportunities to be taken.

Much of the current debt came about when the dairy unit was developed, and the milking herd purchased. This has been a good investment for the Trust which now gets 100% of the revenue generated and can manage its’ costs more effectively. The dairy unit is now producing good operating surpluses which should strengthen further in the coming years.

Hill country farming in this region has always had its’ challenges and the focus is not just on production and profit, it is also on how the operation can be made to be more resilient to handle climate change and a farming world increasingly finding itself under a widening pool of rules and regulations. There is plenty of work to do in this space.

Thanks to the managers and farm staff who conduct the day-to-day mahi in a reliable fashion.

Their on-going attention to detail and dedication to getting results is crucial, regardless of the challenges thrown their way.

Also, thanks to the Trustees and the Kusabs Lasike team for their support and guidance.

Peter Livingston

Director / Agribusiness Consultant

Disclaimer:

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TUTUKAU EAST Z TRUST

**SUMMARISED FINANCIAL REPORT
YEARS ENDED 30TH JUNE 2016 TO 2022**

STATEMENT OF FINANCIAL PERFORMANCE

	2022	2021	2020	2019	2018	2017	2016
DRYSTOCK UNIT							
Livestock Revenue (net of purchases)	771,716	745,350	655,330	819,344	616,929	563,513	488,678
Other Farm Income	51,860	41,867	40,175	68,333	47,653	102,645	92,458
	<u>823,576</u>	<u>787,217</u>	<u>695,505</u>	<u>887,677</u>	<u>664,582</u>	<u>666,158</u>	<u>581,136</u>
Less Expenses							
Farm Expenses	898,356	770,029	646,743	588,929	634,100	752,390	726,676
Net Cash Operating Surplus/(Deficit)	(74,780)	17,188	48,762	298,748	30,482	(86,232)	(145,540)
Increase/(Decrease) in Stock Values	62,365	156,055	-82,385	346,298	115,820	144,336	28,343
Herd Livestock Adjustment	-	-	-	-	-	(105,339)	(52,250)
Total Operating Surplus/(Deficit)	(12,415)	173,243	(33,623)	645,046	146,302	(47,235)	(169,447)
DAIRY UNIT							
Milksolid Income (Dividend included)	1,270,406	1,186,437	994,624	801,656	995,011	792,278	265,034
Livestock Revenue (net of purchases)	59,598	42,179	90,806	61,831	41,248	(87,272)	(524,465)
Other Farm income	17,571	15,551	17,940	16,440	16,080	11,900	200
	<u>1,347,575</u>	<u>1,244,167</u>	<u>1,103,370</u>	<u>879,927</u>	<u>1,052,339</u>	<u>716,906</u>	<u>(259,231)</u>
Less Expenses							
Farm Expenses	864,173	828,435	1,113,832	1,048,119	942,950	930,629	426,180
Net Cash Operating Surplus/(Deficit)	483,402	415,732	(10,462)	(168,192)	109,389	(213,723)	(685,411)
Increase/(Decrease) in Stock Values	57,300	115,225	5,425	341,561	(4,998)	61,622	524,465
Total Operating Surplus/(Deficit)	540,702	530,957	(5,037)	173,369	104,391	(152,101)	(160,946)
Farms Surplus/(Deficit)	528,287	704,200	(38,660)	818,415	250,693	(199,336)	(330,393)
Other Income							
Timber Proceeds (net)	-	695,571	253,183	115,115	-	104,390	815,855
Rent Received	9,000	9,000	9,000	9,000	9,000	9,000	11,500
Investment & Rebate Income	26,024	17,514	17,418	15,097	24,036	12,847	24,935
	<u>563,311</u>	<u>1,426,285</u>	<u>240,941</u>	<u>957,627</u>	<u>283,729</u>	<u>(73,099)</u>	<u>521,897</u>
Less Expenses							
Admin & Forestry Expenses	181,665	111,804	81,757	76,544	84,363	141,485	159,608
Depreciation (net)	93,812	97,296	105,857	126,271	129,022	130,066	99,169
Net Surplus/(Deficit) for the year	287,834	1,217,185	53,327	754,812	70,344	(344,650)	263,120

STATEMENT OF FINANCIAL POSITION

ASSETS							
Current Assets	3,222,345	3,282,316	2,772,064	2,931,372	2,701,439	2,636,396	2,113,382
Non-Current Assets	22,545,578	22,674,347	22,946,889	22,558,094	22,893,528	22,844,330	18,198,530
Total Assets	25,767,923	25,956,663	25,718,953	25,489,466	25,594,967	25,480,726	20,311,912
LIABILITIES							
Current Liabilities	272,983	1,071,140	1,302,748	800,652	653,355	637,152	906,610
Non-Current Liabilities	3,136,680	2,718,578	3,257,006	4,050,358	4,196,093	4,344,725	3,550,026
Total Liabilities	3,409,663	3,789,718	4,559,754	4,851,010	4,849,448	4,981,877	4,456,636
NET ASSETS	22,358,260	22,166,945	21,159,199	20,638,456	20,745,519	20,498,849	15,855,276
TRUST EQUITY							
Original Capital	442,487	442,487	442,487	442,487	442,487	442,487	442,487
Retained Earnings (pre 2004)	1,950,695	1,950,695	1,950,695	1,950,695	1,950,695	1,950,695	1,950,695
Accumulated Losses (Post 2004)	850,901	563,067	(654,119)	(707,446)	(1,462,258)	(1,532,605)	(1,293,293)
Revaluation Reserves	19,017,030	19,128,076	19,337,516	18,870,100	19,732,460	19,556,137	14,673,837
Capital Reserves	97,147	82,620	82,620	82,620	82,135	82,135	81,550
	<u>22,358,260</u>	<u>22,166,945</u>	<u>21,159,199</u>	<u>20,638,456</u>	<u>20,745,519</u>	<u>20,498,849</u>	<u>15,855,276</u>

TUTUKAU LANDS TRUST INCOME

The Trust's income is generated from:

- Drystock Unit
- Dairy Unit - commenced operations 2015/16 year
- Forestry

Livestock Revenue - (Livestock Sales Less Purchases)

In 2016 Dairy Cattle was purchased for the Dairy Unit at \$524,465. This resulted in negative revenue in that year. In 2019 Beef Cattle were sold and lower purchases were made to reduce Beef Cattle on hand. Dairy Cattle purchases were also down resulting in higher revenue. Since 2019 MA Ewes have been sold to reduce sheep numbers on hand. Although Beef Cattle numbers have increased higher priced livestock has been sold. Hence the increase in livestock revenue.

Other Farm Income -

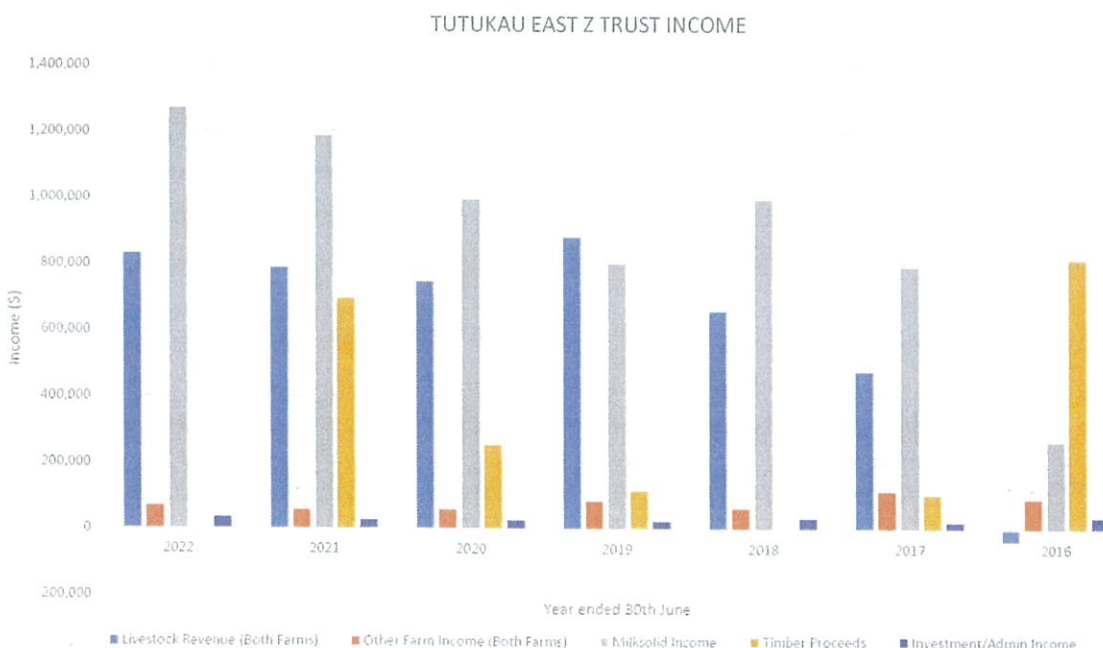
Is from Rent received, wool sales and has reconstant over the last few years. It has reduced from 2017/2016 years with less income from wool sales

Milksolid income -

Milk production commenced part way through 2016 year and revenue has increased over the years due to increased milk prices, except for the 2019 year. 2022 income reflects the increased pay out.

Forestry Proceeds -

The majority of forest harvested was in 2016 \$815,855 and 2021 \$695,571



Kusabs Lasike Limited
Chartered Accountants

TUTUKAU LANDS TRUST EXPENSES

Farm Operating Expenses -

The increase in expenses on 2016 was due to the first full year of production on the Dairy Unit. 2017 saw investment in Animal Health, Fertiliser, Herd Testing, stock food and wages with the initial dairy farming costs declining in 2018. Since then costs have increased due to inflation, supply issues, cost of living increases. 2020 saw increased expenditure on fertiliser, wages and animal health. 2021 had a reduction in cultivation, fertiliser, hay & silage and stock food reducing expenditure on the prior year. 2020 with cost of living and inflation expenses have increased significantly in all areas. Wages have had to be increased to ensure staff are retained.

R&M Vehicle Expenses -

2017 saw maintenance work on the Dairy Employees houses to bring up to standard with work on Tracks & Races as well. 2020 had fencing work on the Drystock unit with further work on the tracks and water supply for the dairy unit. 2021 and 2022 saw maintenance on the Drystock Farms Employee Accommodation, fencing, tracks and water supply on the farm. Fencing costs and water supply were reduced on the Dairy Farm for those years. But the employees accommodation still required work.

Admin & Fixed Charges -

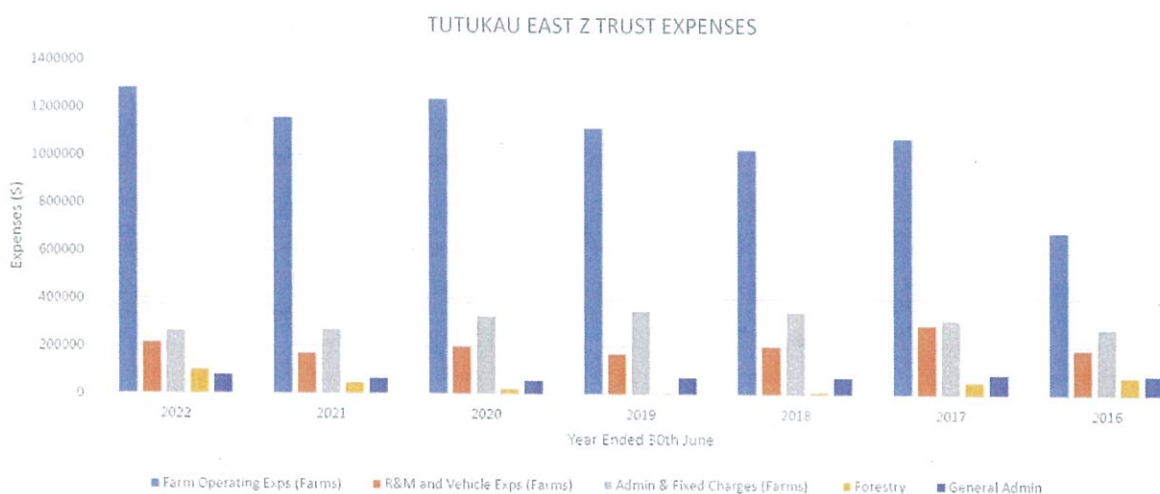
2018 to 2020 saw increased interest on loans due to high interest rates. However with low rates in 2021/22 and the paying down of debt costs have decreased.

Forestry -

Replanting has been incurred in the years 2016 \$76,297, 2017 \$55,203, 2018 \$11,245, 2019 \$5,036, 2020 \$22,865, 2021 \$46,856 and 2022 \$101,640

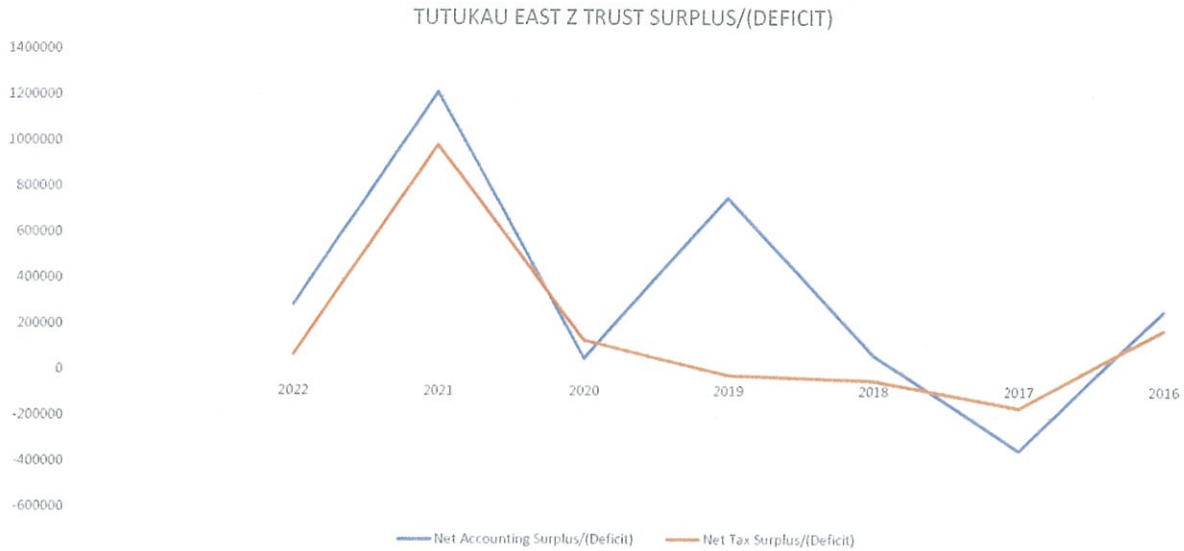
Admin -

Expenses include Accountancy, audit fees, Trustee Fees & Expenses, Valuation Fees, Overdraft interest. These costs have decreased from \$72,000 in 2016 to \$56,000 in 2022



TUTUKAU LANDS TRUST SURPLUS/(DEFICIT)

Surplus/(Deficits) over the years are shown in the summarised accounts information Tax losses carried forward have decreased from 2015 year brought forward \$2,147,135 to 2022 \$1,028,454.



Kusabs Lasike Limited
Chartered Accountants



TUTUKAU EAST Z TRUST EQUITY

Assets-

Current Assets -

Accounts Receivable now includes Milksolid payments due for the season. In 2016 the farm had only started milking so 2016 had very little payout owing. 2022 \$26,446 2016 \$38,885

Livestock on Hand has increased from \$1,785,070 in 2016 to \$2,882,615 due to increased Dairy and Beef livestock numbers

Non-Current Assets-

Fixed Assets have increased in value from 2016 \$16,986,579 to 2022 \$21,731,906 due to increased investment in assets and government valuations Investments - the value of shares in Fonterra has decreased from purchase price of \$820,447 to \$435,768

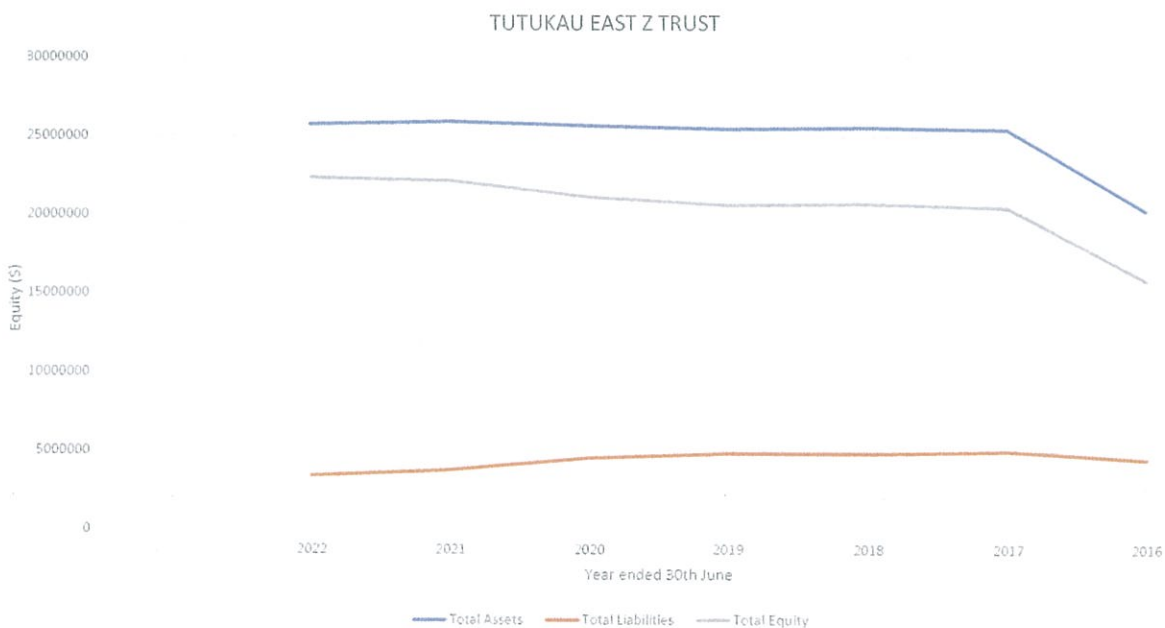
Liabilities -

Current Liabilities -

BNZ Loans due for payment over the next year have decreased from 2016 \$610,220 to \$119,970 in 2022 Claas Loan for the tractor owing in 2016 of \$44,429 has been paid off Accounts payable have been reduced from 2016 \$230,876 to \$119,970 in 2022. BNZ Term Loans have been reduced from 2016 \$3,550,026 to \$4,160,246 in 2016 to \$3,256,649 in 2022

Non-Current Liabilities -

BNZ Loans due for payment over the next year have decreased from 2016 \$610,220 to \$119,970 in 2022 Claas Loan for the tractor owing in 2016 of \$44,429 has been paid off Accounts payable have been reduced from 2016 \$230,876 to \$119,970 in 2022. BNZ Term Loans have been reduced from 2016 \$3,550,026 to \$4,160,246 in 2016 to \$3,256,649 in 2022



ORAKEI KORAKO LANDS LIMITED

**SUMMARISED FINANCIAL REPORT
YEARS ENDED 30TH JUNE 2016 TO 2022**

STATEMENT OF FINANCIAL PERFORMANCE

	2022	2021	2020	2019	2018	2017	2016
<i>Income</i>							
Rent - Orakei Korako	61,830	69,486	69,544	65,231	63,925	63,925	80,120
Interest Received	21	14	27	70	6	6	153
	<u>61,851</u>	<u>69,500</u>	<u>69,571</u>	<u>65,301</u>	<u>63,931</u>	<u>63,931</u>	<u>80,273</u>
<i>Less Expenses</i>	16,562	15,515	20,550	22,507	32,774	32,774	29,546
Net Cash Operating Surplus/(Deficit)	45,289	53,985	49,021	42,794	31,157	31,157	50,727
Less Provision for Taxation	(12,681)	(14,192)	(13,166)	(11,982)	(8,724)	(8,724)	(14,204)
Net Surplus/(Deficit) for the year	<u>32,608</u>	<u>39,793</u>	<u>35,855</u>	<u>30,812</u>	<u>22,433</u>	<u>22,433</u>	<u>36,523</u>

STATEMENT OF FINANCIAL POSITION

<i>ASSETS</i>							
Current Assets	60,243	70,214	60,130	41,549	35,790	35,790	35,748
Non-Current Assets (Land)	1,700,000	1,700,000	1,700,000	1,700,000	1,700,000	1,700,000	1,700,000
Total Assets	<u>1,760,243</u>	<u>1,770,214</u>	<u>1,760,130</u>	<u>1,741,549</u>	<u>1,735,790</u>	<u>1,735,790</u>	<u>1,735,748</u>
<i>LIABILITIES</i>							
Current Liabilities	317,246	311,883	306,910	27,994	27,659	27,659	25,286
Non-Current Liabilities	176,008	223,950	258,632	586,386	611,774	611,774	636,538
Total Liabilities	<u>493,254</u>	<u>535,833</u>	<u>565,542</u>	<u>614,380</u>	<u>639,433</u>	<u>639,433</u>	<u>661,824</u>
<i>NET ASSETS</i>	<u>1,266,989</u>	<u>1,234,381</u>	<u>1,194,588</u>	<u>1,127,169</u>	<u>1,096,357</u>	<u>1,096,357</u>	<u>1,073,924</u>
<i>Represented by:</i>							
Authorised Capital	1	1	1	1	1	1	1
Unpaid Capital	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Retained Earnings	<u>1,266,989</u>	<u>1,234,381</u>	<u>1,194,588</u>	<u>1,127,169</u>	<u>1,096,357</u>	<u>1,096,357</u>	<u>1,073,924</u>
<i>TOTAL SHAREHOLDERS EQUITY</i>	<u>1,266,989</u>	<u>1,234,381</u>	<u>1,194,588</u>	<u>1,127,169</u>	<u>1,096,357</u>	<u>1,096,357</u>	<u>1,073,924</u>

TUTUKAU EAST Z TRUST
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2022

TUTUKAU EAST Z TRUST

INDEX TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2022

	Page
Auditors Report	
Statement of Sheep Trading	1
Statement of Beef Cattle Trading	3
Statement of Dry Stock Unit Profit or Loss	5
Statement of Dairy Cattle Trading	8
Statement of Dairy Unit Profit or Loss	10
Statement of Profit or Loss	13
Statement of Changes in Equity	15
Statement of Financial Position	16
Notes to the Financial Statements	19 - 26

Kusabs Lasike Ltd
Chartered Accountants
Rotorua

INDEPENDENT AUDITORS REPORT

To the Trustees of Tutukau East Z Trust

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Tutukau East Z Trust (the Trust) on pages 1 to 26, which comprise the balance sheet as at 30 June 2022, and the statements of profit or loss and changes in equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion the financial statements of Tutukau East Z Trust for the year ended 30 June 2022 are prepared, in all material respects, in accordance with Special Purpose accounting policies as determined by governance.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Trust in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Tutukau East Z Trust.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial statements have been prepared for the shareholders/owners and the Inland Revenue Department. As a result, the financial statements may not be suitable for another purpose.

Trustees' Responsibilities for the Financial Statements

The Trustees are responsible on behalf of the Trust for determining that the Special Purpose Framework adopted is acceptable in the Trust's circumstances, for the preparation and fair presentation of the financial statements in accordance with the Special Purpose Framework, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

Auditors Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A detailed description of the auditors' responsibilities including those related to assessment of risk of material misstatement, evaluation of appropriateness of going concern assumptions and determining key audit matters are available on the external reporting board website:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/>

Other Matter

The financial statements of Tutukau East Z Trust for the year ended 30 June 2021 were audited by another auditor who expressed an unqualified opinion on those statements on the 29th March 2022.

Restriction on Responsibility

This report is made solely to the Trustees, as a body, in accordance with the trust deed of Tutukau East Z Trust. Our audit work has been undertaken so that we might state to the Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees as a body, for our audit work, for this report, or for the opinions we have formed.

TUTUKAU EAST Z TRUST

STATEMENT OF SHEEP TRADING

FOR THE YEAR ENDED 30 JUNE, 2022

	Qty.	2022 \$	Avge \$	Qty.	2021 \$	Avge \$
SALES						
MA Ewes	1,130	162,626.90	144	652	92,302.90	142
Lambs	2,626	273,701.00	104	3,558	430,665.70	121
Total Sales	3,756	436,327.90		4,210	522,968.60	
PURCHASES						
Breeding Rams	13	11,500.00	885	10	9,500.00	950
Cash Surplus for the Year	3,743	424,827.90		4,200	513,468.60	
OPENING STOCK						
<i>Market Value</i>						
Ewe Hoggets	944	139,620.00	148	774	111,375.00	144
2th Ewes	623	124,600.00	200	791	154,470.00	195
MA Ewes	2,215	471,430.00	213	2,108	403,630.00	191
Breeding Rams	45	6,750.00	150	44	5,280.00	120
<i>NSC Scheme</i>						
Total Opening Stock	3,827	742,400.00		3,717	674,755.00	
CLOSING STOCK						
<i>Market Value</i>						
Ewe Hoggets	1,044	156,600.00	150	944	139,620.00	148
2th Ewes	530	111,580.00	211	623	124,600.00	200
MA Ewes	1,864	368,615.00	198	2,215	471,430.00	213
Ram/Wether Hoggets	61	7,320.00	120	-	-	-
Breeding Rams	53	5,300.00	100	45	6,750.00	150
<i>NSC Scheme</i>						
Total Closing Stock	3,552	649,415.00		3,827	742,400.00	
Decrease in Stock Value		92,985.00			(67,645.00)	
Gross Profit for the Year		331,842.90			581,113.60	

This financial statement must be read in conjunction with the accompanying Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF SHEEP TRADING

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

RECONCILIATION OF NUMBERS

	2022	2021
Opening Stock Numbers	3,827	3,717
Purchases	13	10
Natural Increase	<u>3,840</u>	<u>4,502</u>
	<u>7,680</u>	<u>8,229</u>
Less:		
Sales	3,756	4,210
Deaths and Missing	<u>372</u>	<u>192</u>
	<u>4,128</u>	<u>4,402</u>
Closing Stock Numbers	<u><u>3,552</u></u>	<u><u>3,827</u></u>

This financial statement must be read in conjunction with the accompanying Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF BEEF CATTLE TRADING

FOR THE YEAR ENDED 30 JUNE, 2022

	Qty.	2022 \$	Avge \$	Qty.	2021 \$	Avge \$
SALES						
R2 Heifers	95	108,844.02	1,146	2	2,420.26	1,210
MA Cows	80	84,613.42	1,058	51	44,106.99	865
R2 Steers/Bulls	-	-	-	117	182,210.50	1,557
R3+ Steers/Bulls	112	174,430.74	1,557	17	27,643.80	1,626
Total Sales	287	367,888.18		187	256,381.55	
PURCHASES						
Breeding Bulls	2	21,000.00	10,500	5	24,500.00	4,900
Cash Surplus for the Year	285	346,888.18		182	231,881.55	
OPENING STOCK						
<i>Market Value</i>						
R1 Heifers	165	89,100.00	540	136	68,000.00	500
R2 Heifers	135	153,350.00	1,136	125	126,910.00	1,015
MA Cows	323	456,700.00	1,414	274	349,450.00	1,275
R1 Steers/Bulls	145	98,600.00	680	115	86,250.00	750
R2 Steers/Bulls	107	124,120.00	1,160	147	187,130.00	1,273
R3+ Steers/Bulls	11	17,380.00	1,580	-	-	-
Breeding Bulls	19	38,000.00	2,000	15	71,100.00	4,740
<i>NSC Scheme</i>						
Total Opening Stock	905	977,250.00		812	888,840.00	
CLOSING STOCK						
<i>Market Value</i>						
R1 Heifers	153	91,800.00	600	165	89,100.00	540
R2 Heifers	110	136,800.00	1,244	135	153,350.00	1,136
MA Cows	343	511,000.00	1,490	323	456,700.00	1,414
R1 Steers/Bulls	174	130,500.00	750	145	98,600.00	680
R2 Steers/Bulls	136	190,400.00	1,400	107	124,120.00	1,160
R3+ Steers/Bulls	6	9,600.00	1,600	11	17,380.00	1,580
Breeding Bulls	17	62,500.00	3,676	19	38,000.00	2,000
<i>NSC Scheme</i>						
Total Closing Stock	939	1,132,600.00		905	977,250.00	
Increase in Stock Value		155,350.00			88,410.00	
Gross Profit for the Year		502,238.18			320,291.55	

This financial statement must be read in conjunction with the accompanying Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF BEEF CATTLE TRADING

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

RECONCILIATION OF NUMBERS

	2022	2021
Opening Stock Numbers	905	812
Purchases	2	5
Natural Increase	327	311
	<u>1,234</u>	<u>1,128</u>
Less:		
Sales	287	187
Deaths and Missing	8	36
	<u>295</u>	<u>223</u>
Closing Stock Numbers	<u>939</u>	<u>905</u>

This financial statement must be read in conjunction with the accompanying Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DRY STOCK UNIT PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022

	2022	2021
	\$	\$
Cash Surplus (Deficit) from Livestock Trading		
Sheep	424,827.90	513,468.60
Beef Cattle	346,888.18	231,881.55
	771,716.08	745,350.15
Other Income		
Rent - Received	25,572.28	6,730.88
Sundry Income	-	4,533.22
Wool Sales	25,087.87	30,602.90
Wage Subsidy - Covid	1,200.00	-
	51,860.15	41,867.00
Total Income before Expenses	823,576.23	787,217.15
Less Expenses:		
Farm Operating Expenses		
Animal Identification	3,096.92	1,532.14
Animal Health	48,567.47	41,130.21
Cultivation & Ploughing	24,006.50	21,290.91
Dog & Horse Expenses	6,469.54	6,544.23
Electricity & Gas	19,458.60	15,246.16
Farm Stores	337.62	152.00
Fertiliser	181,880.98	211,074.29
Freight & Cartage	10,584.01	7,187.92
Grazing	-	7,656.07
Hay & Silage	80,601.17	37,353.00
Health & Safety	66.40	495.00
Protective Clothing	2,163.48	571.32
Seed	24,809.49	9,180.00
Wages - Shearing	28,670.80	39,488.50
Shearing Expenses	13,854.88	10,021.11
Staff Expenses	500.00	224.00
Stock Food	203.23	118.48
Wages	196,982.93	143,521.40
Wages Non-taxable Allowance	3,496.40	5,417.50
Kiwisaver Employer Contributions	3,653.31	2,159.21
Weed & Pest Control	24,520.86	31,908.58
	673,924.59	592,272.03

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DRY STOCK UNIT PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

	2022	2021
	\$	\$
Repairs and Maintenance		
Farm Buildings	1,784.71	537.00
Fencing	39,500.31	10,811.65
Employee Accommodation	11,131.30	24,906.81
Plant & Equipment	15,579.65	20,619.78
Tracks, Yards & Races	14,040.00	10,871.17
Water Supply	21,830.49	6,004.61
Total Repairs and Maintenance	103,866.46	73,751.02
Vehicle Expenses		
Fuel & Oil	24,741.48	10,893.75
Motorcycle Expenses	1,337.37	1,583.04
Tractor Expenses	9,636.99	4,232.71
Vehicle Expenses	3,369.40	8,491.93
Total Vehicle Expenses	39,085.24	25,201.43
Administration Expenses		
ACC Levies	3,759.77	4,264.60
Computer Expenses	135.00	233.48
Farm Advisory	16,152.10	8,631.45
General Expenses	8.70	-
Subscriptions & Licences	1,775.00	2,410.04
Telephone & Tolls	2,134.98	1,993.80
Travelling Expenses	476.00	594.78
Valuations Fees	750.00	500.00
Total Administration Expenses	25,191.55	18,628.15
Standing Charges		
Insurance	12,791.66	13,673.35
Interest - Od & Trading	253.07	8,153.19
Interest - Loan 3017	12,075.64	15,836.11
Interest - Loan 3023	5,201.33	-
Rates	25,966.61	22,513.22
Total Standing Charges	56,288.31	60,175.87
Total Expenses	898,356.15	770,028.50
<u>Net Cash Operating Profit/(Loss) for the Year</u>	(74,779.92)	17,188.65

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DRY STOCK UNIT PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

	2022	2021
	\$	\$
Non-Cash Adjustments for the Year:		
Increase (Decrease) in Livestock Values:		
Sheep	(92,985.00)	67,645.00
Beef Cattle	155,350.00	88,410.00
Total Non-Cash Adjustments for the Year	62,365.00	156,055.00
<u>Net Farming Profit/(Loss) for the Year</u>	<u>(12,414.92)</u>	<u>173,243.65</u>

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DAIRY CATTLE TRADING

FOR THE YEAR ENDED 30 JUNE, 2022

	Qty.	2022 \$	Avge \$	Qty.	2021 \$	Avge \$
SALES						
MA Cows	84	56,185.64	669	86	44,180.30	514
R1 Steers/Bulls	-	-	-	1	958.15	958
R3+ Steers/Bulls	14	14,604.99	1,043	15	15,980.10	1,065
Bobby Calves	371	11,246.97	30	341	8,710.07	26
Total Sales	469	82,037.60		443	69,828.62	
PURCHASES						
R3+ Steers/Bulls	14	22,440.00	1,603	15	27,650.00	1,843
Cash Surplus for the Year	455	59,597.60		428	42,178.62	
OPENING STOCK						
<i>Market Value</i>						
R1 Heifers	146	116,800.00	800	113	81,925.00	725
R2 Heifers	109	163,500.00	1,500	122	164,700.00	1,350
MA Cows	436	763,000.00	1,750	413	681,450.00	1,650
Total Opening Stock	691	1,043,300.00		648	928,075.00	
CLOSING STOCK						
<i>Market Value</i>						
R1 Heifers	112	95,200.00	850	146	116,800.00	800
R2 Heifers	144	237,800.00	1,651	109	163,500.00	1,500
MA Cows	404	767,600.00	1,900	436	763,000.00	1,750
Total Closing Stock	660	1,100,600.00		691	1,043,300.00	
Increase in Stock Value		57,300.00			115,225.00	
Gross Profit for the Year		116,897.60			157,403.62	

This financial statement must be read in conjunction with the accompanying Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DAIRY CATTLE TRADING

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

RECONCILIATION OF NUMBERS

	2022	2021
Opening Stock Numbers	691	648
Purchases	14	15
Natural Increase	483	488
	<u>1,188</u>	<u>1,151</u>
Less:		
Sales	469	443
Deaths and Missing	59	17
	<u>528</u>	<u>460</u>
Closing Stock Numbers	<u>660</u>	<u>691</u>

This financial statement must be read in conjunction with the accompanying Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DAIRY UNIT PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022

	2022 \$	2021 \$
Cash Surplus (Deficit) from Livestock Trading		
Dairy Cattle	59,597.60	42,178.62
Income		
Sale of Milksolids	1,241,810.93	1,173,050.34
Milksolids Production Dividend	28,595.15	13,387.35
Rent Received	17,571.42	15,551.42
	1,287,977.50	1,201,989.11
Total Income before Expenses	1,347,575.10	1,244,167.73
Less Expenses:		
Farm Operating Expenses		
Animal Identification	1,893.55	1,445.00
Animal Health	50,796.76	47,749.96
Calf Rearing	1,120.00	945.00
Cultivation & Ploughing	3,052.10	12,709.50
Contracting Expenses	-	2,107.50
Dairy Shed Expenses	5,088.41	10,027.24
Dog & Horse Expenses	66.95	1,470.44
Electricity & Gas	22,582.08	21,812.70
Equipment Hire - Cabin	1,150.00	-
Farm Stores	90.39	184.10
Fertiliser	163,483.37	115,569.08
Freight & Cartage	2,215.92	1,361.79
Hay & Silage	38,533.25	28,627.01
Herd Testing & Breeding	20,322.35	22,570.19
Health & Safety	379.66	775.00
Protective Clothing	1,693.54	2,330.92
Seed	8,378.66	24,369.00
Staff Expenses	224.79	462.85
Stock Food	51,565.90	43,909.96
Wages - Non-taxable Allowance	8,709.75	5,965.00
Wages	204,558.30	197,111.69
Kiwisaver Employer Contributions	5,300.81	5,341.80
Weed & Pest Control	13,590.40	15,893.07
Waste Disposal	3,727.48	3,594.82
	608,524.42	566,333.62
Total Farm Operating Expenses		
Repairs and Maintenance		
Farm Buildings	1,485.58	-
Fencing	-	9,943.17

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DAIRY UNIT PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

	2022	2021
	\$	\$
Employee Accommodation	36,899.20	14,431.29
Plant & Equipment	5,512.86	16,807.67
Tracks, Yards & Races	13,067.82	4,985.00
Water Supply	2,682.85	6,741.41
Total Repairs and Maintenance	59,648.31	52,908.54
Vehicle Expenses		
Fuel & Oil	8,632.81	6,297.41
Motorcycle Expenses	3,249.21	6,529.45
Tractor Expenses	383.80	5,422.99
Total Vehicle Expenses	12,265.82	18,249.85
Administration Expenses		
ACC Levies	3,759.77	4,273.14
Bio Security Costs	3,205.18	3,750.70
Farm Advisory	19,069.42	20,635.98
General Expenses	-	118.48
Postage & Stationery	124.77	36.17
Subscriptions & Licences	1,619.00	735.00
Telephone & Tolls	-	1,154.55
Valuations Fees	1,110.00	600.00
Total Administration Expenses	28,888.14	31,304.02
Standing Charges		
Development & Research	4,807.77	5,626.05
Insurance	15,298.48	9,341.30
Interest - Od & Trading	20.92	12,367.37
Interest - Loan 3019	96,145.19	86,894.08
Interest - Loan 3021	1,895.15	22,897.37
Interest - Loan 3022	10,712.42	-
Rates	25,966.65	22,513.22
Total Standing Charges	154,846.58	159,639.39
Total Expenses	864,173.27	828,435.42
<u>Net Cash Operating Profit/(Loss) for the Year</u>	483,401.83	415,732.31
Non-Cash Adjustments for the Year:		
Increase (Decrease) in Livestock Values:		
Dairy Cattle	57,300.00	115,225.00
Total Non-Cash Adjustments for the Year	57,300.00	115,225.00

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF DAIRY UNIT PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

	2022	2021
	\$	\$
<u>Net Farming Profit/(Loss) for the Year</u>	<u>540,701.83</u>	<u>530,957.31</u>

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022

	Notes	2022 \$	2021 \$
Trading Activities Surplus (Deficit)			
Dry Stock Unit		(12,414.92)	173,243.65
Dairy Unit		540,701.83	530,957.31
Total Trading Activities Profit/(Loss)		<u>528,286.91</u>	<u>704,200.96</u>
Other Income			
Rent - Orakei Korako		9,000.00	9,000.00
Timber/Tree Sales		-	695,571.30
Interest Received		86.55	-
Rebate - Ballance Agri-Nutrients Ltd		22,786.59	15,039.22
Dividends Received (Net)		3,151.48	2,475.40
Total Other Income		<u>35,024.62</u>	<u>722,085.92</u>
Total Profit/(Loss) before Expenses		563,311.53	1,426,286.88
Less Expenses:			
Administrative and Overhead Expenses			
Accountancy & Secretarial		57,569.11	45,728.11
Audit Fee		5,164.00	5,164.00
Bank Fees & Charges		1,442.00	149.50
Postage & Stationery		677.02	297.25
Share Register Maintenance		111.57	490.96
Trustees Fees		6,865.50	1,194.00
Trustees & Meeting Expenses		1,780.72	1,632.93
Valuations Fees		-	1,583.60
Total Administrative and Overhead Expenses		<u>73,609.92</u>	<u>56,240.35</u>

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF PROFIT OR LOSS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

	Notes	2022 \$	2021 \$
Forestry Expenses			
Fencing		-	-
Forestry Expenses		101,544.57	46,856.10
Insurance		95.70	-
Total Forestry Expenses		101,640.27	46,856.10
Fixed and Financial Expenses			
Interest - Loan 3020		6,414.80	8,708.37
Depreciation Recovered		-	(171.73)
Loss on Sale of Fixed Assets		64.00	2,522.34
Depreciation		93,448.00	94,946.00
Total Fixed and Financial Expenses		99,926.80	106,004.98
Total Expenses		275,176.99	209,101.43
<u>Operating Profit/(Loss)</u>		288,134.54	1,217,185.45
Non Deductible Expenses			
Tangi Grants		300.00	-
Total Non Deductible Expenses		300.00	-
Net Profit/(Loss) for the Year		287,834.54	1,217,185.45

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE, 2022

	2022	2021
	\$	\$
EQUITY AT BEGINNING OF THE YEAR	<u>22,166,945.57</u>	<u>21,159,199.73</u>
SURPLUS/DEFICIT AND REVALUATIONS		
Surplus/(Deficit) for the period	287,834.54	1,217,185.45
Increase/(Decrease) in Capital Gain on Tilt Share Sales	14,526.13	-
Increase/(Decrease) in Revaluation - Shares	(147,946.12)	12,660.39
Revaluation - Forestry	<u>36,900.00</u>	<u>(222,100.00)</u>
Total recognised revenues and expenses for the period	<u>191,314.55</u>	<u>1,007,745.84</u>
EQUITY AT END OF THE YEAR	<u><u>22,358,260.12</u></u>	<u><u>22,166,945.57</u></u>

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report.

TUTUKAU EAST Z TRUST

BALANCE SHEET

AS AT 30 JUNE 2022

	Note	2022 \$	2021 \$
CURRENT ASSETS			
Cash			
Bank of New Zealand		30,528.55	171,628.35
Bank of New Zealand - Autocall Account		16,305.78	-
		46,834.33	171,628.35
Receivables			
Accounts Receivable		269,446.68	327,210.48
Tax Refund Due	6	802.06	598.99
Cabin BOP Bond & Rent in Advance		1,060.00	-
		271,308.74	327,809.47
Prepayments			
Prepayments		21,586.92	19,928.48
Livestock			
Sheep on Hand		649,415.00	742,400.00
Dairy Cattle on Hand		1,100,600.00	1,043,300.00
Beef Cattle on Hand		1,132,600.00	977,250.00
		2,882,615.00	2,762,950.00
		3,222,344.99	3,282,316.30
NON-CURRENT ASSETS			
Property, Plant & Equipment			
Land	2	20,215,181.00	20,215,181.00
Property Improvements		464,535.74	424,624.24
Buildings		535,683.77	563,829.77
Plant & Equipment		132,190.43	145,706.13
Motor Vehicles		68,334.03	84,676.03
Furniture & Fittings		4,564.24	4,902.24
Office Equipment		1,806.16	494.65
Forestry		309,611.00	274,743.00
		21,731,906.37	21,714,157.06
Receivables			
Advances to Orakei Korako Lands Ltd		266,969.80	266,969.80

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report which form part of these financial statements.

TUTUKAU EAST Z TRUST

BALANCE SHEET

AS AT 30 JUNE 2022 (continued)

	Note	2022 \$	2021 \$
Investments			
Ballance Agri-Nutrients - 10500 Shares @ \$8.10		85,050.00	85,050.00
Farmlands Trading Society - 12,343 Shares		12,343.00	12,343.00
Manawa Energy Ltd - 2064 Ordinary Shares @ \$5.97		12,322.08	16,697.76
Tilt Renewables Ltd		-	13,265.79
Taupo Saleyards Ltd - 100 Shares		75.00	75.00
Wool Equities Ltd - 16458 Shares @ \$0.02		362.08	362.08
LIC Coop - 539 Shares @ \$1.45		781.55	430.36
Fonterra Co-Op Group - 150265 Shares @ \$2.90		435,768.50	564,996.40
		546,702.21	693,220.39
<u>Total Non-Current Assets</u>		22,545,578.38	22,674,347.25
<u>Total Assets</u>		25,767,923.37	25,956,663.55
CURRENT LIABILITIES			
Creditors and Borrowings			
Accrued Employee Benefits		34,516.37	29,323.47
Spark - Loan		-	562.22
Accounts Payable		116,810.40	81,924.29
Current Portion of Term Liabilities	5	119,970.40	913,263.66
Goods & Services Tax		1,686.32	46,066.26
		272,983.49	1,071,139.90
<u>Total Current Liabilities</u>		272,983.49	1,071,139.90

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report which form part of these financial statements.

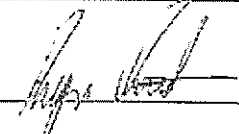
TUTUKAU EAST Z TRUST

BALANCE SHEET

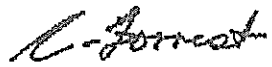
AS AT 30 JUNE 2022 (continued)

	Note	2022 \$	2021 \$
NON-CURRENT LIABILITIES			
Term Liabilities			
BNZ - Loan 3017		-	464,128.08
BNZ - Loan 3019	2,494,289.16	2,494,289.16	2,553,634.12
BNZ - Loan 3020		-	249,707.04
BNZ - Loan 3021		-	364,372.50
BNZ - Loan 3022		312,697.00	-
BNZ - Loan 3023		449,664.00	-
Less Transferred to Current Liabilities		(119,970.40)	(913,263.66)
	5	<u>3,136,679.76</u>	<u>2,718,578.08</u>
<u>Total Non-Current Liabilities</u>		<u>3,136,679.76</u>	<u>2,718,578.08</u>
<u>Total Liabilities</u>		<u>3,409,663.25</u>	<u>3,789,717.98</u>
<u>Net Assets</u>		<u>22,358,260.12</u>	<u>22,166,945.57</u>
TRUST FUNDS			
Beneficiaries Equity	7	<u>22,358,260.12</u>	<u>22,166,945.57</u>
<u>Trust Equity</u>		<u>22,358,260.12</u>	<u>22,166,945.57</u>

For and on behalf of the Trust, which authorised the financial statements for issue on:

_____ Date


 Trustee

_____ 

 Trustee

This Statement is to be read in conjunction with the attached Accounting Policies, Notes to the Financial Statements and the Audit Report which form part of these financial statements.

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022

1. Statement of Accounting Policies

These are the special purpose financial statements for TUTUKAU EAST Z TRUST.

Entity Reporting

The Trust is an Ahu Whenua Trust as defined under section 215 of Te Ture Whenua Maori Act 1993.

The principal activity of the Trust is Dry Stock and Dairy Farming.

Measurement Base

These financial statements are special purpose and have been prepared for taxation purposes and for the Shareholders/Owners.

The accounting policies adopted and detailed under the specific accounting policies are not in conformity with generally accepted accounting practice. Accordingly, the financial statements should only be relied on for the expressly stated purpose.

The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been used, with the exception of certain items for which specific accounting policies have been identified. The special purpose financial statements have been prepared on an accrual basis.

These financial statements have been prepared in New Zealand Dollars, rounded to the nearest dollar.

Changes in Accounting Policies

There have been no changes in Accounting Policies. All policies have been applied on bases consistent with those used in previous years.

Specific Accounting Policies

In preparation of these financial statements, the specific accounting policies are as follows:

(a) Revenue

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services, to the extent it is probable that the economic benefits will flow to the entity and revenue can be reliably measured.

Sale of goods and livestock are recognised when the Trust has transferred the significant risk and rewards associated with ownership of the goods and livestock to the customer.

Lease income is recognised on a straight line basis over the life of the lease.

Interest income is recognised using the effective interest method.

Dividend income is recognised using the Shareholders right to receive the payment established.

(b) Accounts Receivable

Accounts Receivable are stated at their anticipated realisable value. Bad debts are written off during the year as they are identified, with appropriate adjustment being made as at balance date for any doubtful debts that may exist.

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

(c) Livestock

Livestock has been recorded for accounting purposes at estimated market values. The increase or decrease in value during the current year of livestock on hand at the close of the financial year has been credited as an adjustment to Statement of Profit or Loss.

A contingent taxation liability exists as at balance date to the extent that the recorded total market value exceeds the value determined in accordance with the provisions of the Income Tax Act and which has been used for the purpose of filing the current year's taxation return.

(d) Income Tax

Provision has been made for taxation (where appropriate) after taking into consideration all deductions that are available. No provision has been made for deferred taxation.

(e) Investments

Investments are stated at market value determined as at balance date by reference to prevailing market rates.

(f) Property, Plant & Equipment

Property Plant & Equipment are stated at cost (unless otherwise noted below) less aggregate depreciation.

Land, Improvements and Buildings have been revalued to the latest Rating Valuations dated 1 July, 2019.

Forestry

Forestry is recorded at the latest valuation, after deduction of point of sale costs, as assessed by an independent professional forestry services valuer recognising the particular requirements of NZIAS41. (Refer Note 9).

(g) Depreciation

Depreciation has been claimed at the maximum rates allowed by the Inland Revenue Department. The revalued portion of buildings has not been depreciated. The particular rates and method of depreciation applied are as follows:

Property Improvements	0 - 45% DV
Buildings	0 - 4% DV 0 - 9.6% P
Plant & Equipment	8 - 67% DV
Motor Vehicles	12 - 31.2% DV
Furniture & Fittings	0 - 48% DV
Office Equipment	26.4-48% DV
Forestry	0 - 2% DV

(h) Goods and Services Tax (GST)

These financial statements have been prepared on a GST exclusive basis where all items in the Revenue Accounts, together with Fixed Assets have been recorded exclusive of GST. Accounts Receivable and Accounts Payable are recorded in the Statement of Financial Position inclusive of GST.

(i) Forestry Carbon Credits (NZU's)

NZU's are accounted for at cost price. i.e. Nil (Refer Note 10 & 11).

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

2. Property, Plant & Equipment

	Cost/ Valn	Current Year Depn	Accum Depn	Net Book Val 2022
Land	20,215,181	-	-	20,215,181
Property Improvements	998,921	25,022	534,385	464,536
Buildings	1,123,533	28,146	587,849	535,684
Plant & Equipment	598,934	21,127	466,744	132,190
Motor Vehicles	225,085	16,342	156,751	68,334
Furniture & Fittings	28,262	338	23,698	4,564
Office Equipment	5,772	441	3,966	1,806
Forestry	324,100	2,032	14,489	309,611
	<u>23,519,788</u>	<u>93,448</u>	<u>1,787,882</u>	<u>21,731,906</u>

	Cost/ Valn	Current Year Depn	Accum Depn	Net Book Val 2021
Land	20,215,181	-	-	20,215,181
Property Improvements	933,987	25,898	509,363	424,624
Buildings	1,123,533	28,293	559,703	563,830
Plant & Equipment	591,323	23,194	445,617	145,706
Motor Vehicles	225,085	14,138	140,409	84,676
Furniture & Fittings	28,262	371	23,360	4,902
Office Equipment	8,815	929	8,320	495
Forestry	287,200	2,123	12,457	274,743
	<u>23,413,386</u>	<u>94,946</u>	<u>1,699,229</u>	<u>21,714,157</u>

Maori Freehold Status

The Trust's land is classified as Maori Freehold land as per Te Ture Whenua Act 1993 on the sale or disposal of Corpus land.

3. Bank Overdraft

The Trust has an overdraft facility of \$100,000, not used at balance date. The overdraft facility is secured by registered 1st mortgage over 305 Orakei Korako Road C/T SA52A/751, stock security over stock and all obligations, unlimited guarantee from Orakei Korako Lands Ltd and all securities in Fonterra Co-op Group Ltd.

4. Security

Security for BNZ Loans is by way of: Perfected security interest in all present and after acquired investment securities issued by Fonterra Co-op Group. Registered 1st mortgage over property situated at 305 Orakei Korako Road, Taupo SA52A/751. All obligations, unlimited guarantee from Orakei Korako Lands Ltd, registered stock security over stock pastured/kept on property situated at Orakei Korako Road, Reporoa.

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

5. Non-Current Liabilities

BNZ - Loan 3017		2022	2021
Non Current Liability	30 Jun 2022	-	464,128.08
Less Current Portion of Term Liabilities		-	464,128.08
Non Current Liability	30 Jun 2023	-	-
BNZ - Loan 3019		2022	2021
Non Current Liability	30 Jun 2022	2,494,289.16	2,553,634.12
Less Current Portion of Term Liabilities		59,344.96	66,763.08
Non Current Liability	30 Jun 2023	2,434,944.20	2,486,871.04
BNZ - Loan 3020		2022	2021
Non Current Liability	30 Jun 2022	-	249,707.04
Less Current Portion of Term Liabilities		-	18,000.00
Non Current Liability	30 Jun 2023	-	231,707.04
BNZ - Loan 3021		2022	2021
Non Current Liability	30 Jun 2022	-	364,372.50
Less Current Portion of Term Liabilities		-	364,372.50
Non Current Liability	30 Jun 2023	-	-
BNZ - Loan 3022		2022	2021
Non Current Liability	30 Jun 2022	312,697.00	-
Less Current Portion of Term Liabilities		41,340.00	-
Non Current Liability	30 Jun 2023	271,357.00	-
BNZ - Loan 3023		2022	2021
Non Current Liability	30 Jun 2022	449,664.00	-
Less Current Portion of Term Liabilities		19,285.44	-
Non Current Liability	30 Jun 2023	430,378.56	-

Loan 3019 is at @ 5.28% maturing on 20/06/2028, irregular principal payments of \$7,418.12.

Loan 3022 is at @ 5.18% maturing on 30/08/2024, irregular principal payments of \$5,167.50.

Loan 3023 is at @ 5.18% maturing on 01/04/2025, irregular principal payments of \$1,607.12.

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

6. Taxation	2022	2021
Surplus (Deficit) for the year	288,134.54	1,217,185.45
Less Livestock Adjustments	(192,335.33)	(222,922.30)
Plus Imputation Credit	377.70	325.21
Plus/(Less) Timing Differences	3,654.44	(9,100.00)
Less Fencing 100% Deductible	(31,430.00)	-
	<u>68,401.35</u>	<u>985,488.36</u>
Less Tax Losses Brought Forward	(1,094,697.40)	(2,078,327.42)
Tax Loss	(1,026,296.05)	(1,092,839.06)
Taxation charge @ 17.5%	Nil	Nil
Imputation Tax Credits Converted to a Loss	(2,158.29)	(1,858.34)
	<u>(1,028,454.34)</u>	<u>(1,094,697.40)</u>
Tax Losses available to be Carried Forward	<u>(1,028,454.34)</u>	<u>(1,094,697.40)</u>
Tax Paid/(Tax Refund Due)	<u>(802.06)</u>	<u>(598.99)</u>

These losses to be carried forward are subject to Inland Revenue approval. The taxation benefits of

The Trust complies with conditions for offset imposed by the Income Tax Act 2007 and amendments thereto

No Change in taxation legislation adversely affects the Trust in realising the taxation benefits of those losses, and

The Trust generates assessable income in the future, against which the losses can be offset.

Maori Authority Credit Account (MACA)	2022	2021
	\$	\$
Opening Balance @ 01/07/2021	12,694.72	12,157.06
RWT Paid on Interest	529.34	412.11
Imputation Tax Credits attached to Dividends	249.27	176.72
Tax Refunds	(568.99)	(386.54)
Closing Balance @ 31/03/2022	<u>12,904.34</u>	<u>12,359.35</u>
RWT Paid on Interest	272.72	186.88
Imputation Tax Credits attached to Dividends	128.43	148.49
Closing Balance @ 30/06/2022	<u>13,305.49</u>	<u>12,694.72</u>

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

7. Beneficiaries Equity

	2022	2021
Original Capital	442,487.00	442,487.00
Retained Earnings (Pre 2004) (1)	1,950,695.00	1,950,695.00
Retained Earnings (Post 2004) (2)	850,901.44	563,066.90
Unrealised Reserves (3)		
BOP Co-op Fertiliser Share - Revaluation	4,647.80	4,647.80
Manawa Energy Ltd Share - Revaluation	11,806.08	16,181.76
Land & Building Revaluation	19,000,134.00	19,000,134.00
Forestry Revaluation	212,496.00	175,596.00
Tilt Renewable Share - Revaluation	-	14,526.13
Fonterra Share Revaluation	(226,863.50)	(97,635.60)
Ballance Agri Ltd Share - Revaluation	19,545.20	19,545.20
NZ Wool Services International Ltd	702.00	702.00
Wool Equities Share - Revaluation	(5,620.82)	(5,620.82)
LIC Share - Revaluation	183.59	-
	19,017,030.35	19,128,076.47
Realised Capital Reserves (4)		
Affco	(37.50)	(37.50)
Department of Maori Affairs	10,000.49	10,000.49
50% Non Taxable Proceeds Trees 1993	26,483.75	26,483.75
50% Non Taxable Proceeds Trees 1994	8,835.83	8,835.83
Shares Rotorua Electricity	1,200.00	1,200.00
Capital Gain on Conversion of RAEA Shares	206.28	206.28
Capital Gain on Conversion of RAEA Shares	3,923.50	3,923.50
Capital Gain on Disposal of Fixed Assets	4,641.39	4,641.39
Capital Gain on Sale of Silver Fern Shares	585.30	585.30
50% Non Taxable Proceeds Trees 1998	7,146.77	7,146.77
50% Non Taxable Proceeds Trees 2000	600.00	600.00
Capital Gain on Shares	15,011.17	485.04
Capital Gain on Sale - House 2054 Tutukau Rd	18,549.35	18,549.35
	97,146.33	82,620.20
	22,358,260.12	22,166,945.57

(1) Retained Earnings (Pre 2004)

The Trust elected to join the Maori Authority Regime for tax purposes from 1 April 2004. Distributions to members from income retained prior to the 2004-2005 income year will be treated as non-taxable distributions in the hands of members.

Opening Balance	1,950,695.00	1,950,695.00
Closing Balance	1,950,695.00	1,950,695.00

(2) Retained Earnings (Post 2004)

Opening Balance	563,066.90	(654,118.55)
Net Surplus/(Deficit) for Year	287,834.54	1,217,185.45
Closing Balance	850,901.44	563,066.90

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

(3) Unrealised Reserves

Opening Balance	19,128,076.47	19,337,516.08
Manawa Energy Ltd Share - Revaluation	(4,375.68)	2,352.96
Forestry Revaluation	36,900.00	(222,100.00)
LIC Share - Revaluation	183.59	-
Tilt Renewable Share - Revaluation	(14,526.13)	7,302.13
Fonterra Share Revaluation	(129,227.90)	3,005.30
Closing Balance	19,017,030.35	19,128,076.47

(4) Realised Capital Reserves

Opening Balance	82,620.20	82,620.20
Capital Gain on Shares	14,526.13	-
Closing Balance	97,146.33	82,620.20

8. Asset Revaluation Reserve - Land and Buildings

The Net Book Value of Land and Buildings have been revalued to the current ratings revaluation dated 1 July, 2019, as valued by Opteon.

The difference has been credited to the Asset Revaluation Reserve - Land and Buildings Accounts.

		2019 Net Book Val
Land		17,672
Land Improvements		422,878
Buildings	1,110,532	
Less Depreciation	(501,471)	609,061
Land - Orakei Korako		774,497
Property Improvements	921,592	
Less Depreciation	(455,834)	465,758
Asset Revaluation Reserve		19,000,134
		21,290,000

This is Represented By:

Ratings Valuation at 1 July, 2019

Land - Main Block 1798.9ha		14,000,000
Improvements		1,520,000
Land - Orakei Korako 151.9ha		2,940,000
Improvements		920,000
Land - Orakei Korako 2.6ha		680,000
Improvements		1,230,000
		21,290,000

TUTUKAU EAST Z TRUST

NOTES TO THE SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE, 2022 (Continued)

9. Forestry Revaluation

The Net Book Value of Forestry has been valued by PF Olsen Ltd, dated 30 June, 2022, to \$228,000. (Last Year \$191,100).

10. Pre 1990 Forests

There is pre-1990 forest land on the property and a liability will arise under the Climate Change Response Act 2002 if the pre-1990 forest area or part of it is cleared and not replanted or has not regenerated with at least 500 stems per hectare within 4 years of clearing. The area must also have 30% minimum crown cover 10 or 20 years after planting or regeneration depending on whether the forest is exotic or native respectively. This potential liability is not recognised in the financial statements. The trust holds 2880 NZU's at balance date with a value of \$75.90/NZU. Total \$218,592. (Last Year \$43.60/NZU, total \$125,568). There is an intention to replant.

11. Post 1989 Forest Land Registered in ETS

There is post 1989 forest land on the property. No application for post 1989 carbon credits has been made. The Trust has not registered under the climate change regime.

12. Related Party Transactions

The Trust is the beneficial owner of Orakei Korako Lands Ltd. The Trust has made advances to the company, which are unsecured and interest free. The Trust receives rent from Orakei Korako Lands Ltd of \$9,000.pa. (Last Year \$9,000.pa).

No other related party loans have been written off or forgiven during the year.

13. Contingent Liabilities & Guarantees

The Trust has entered into an unlimited guarantee in favour of Orakei Korako Lands Ltd, in respect of monies advanced to it by the Bank of New Zealand.

Other than the above there are no known material contingent liabilities as at balance date.

2021
(Nil)

14. Capital & Lease Expenditure Commitments

The Trust holds 273 LIC Nil paid ordinary shares.

These shares are issued with a \$1 share liability outstanding any Future dividends on these shares will not be paid out but used to convert the shares to fully-paid shares. Once converted shares can be traded on the NZAX.

There were no other commitments for expenditure at year end.

2021
(Nil)

15. Events Occurring Subsequent to Balance Date

There have been no events subsequent to balance date that would have materially affected the financial position of the Trust or the figures contained within these financial statements.

2021
(Nil)

Orakei Korako Lands Limited

Financial Statements For the Year Ended 30 June 2022



Orakei Korako Lands Limited
Contents of Financial Statements
For the Year Ended 30 June 2022

Contents of Financial Statements	1
Directory	2
Audit Report	3
Statement of Profit or Loss	4
Statement of Movements in Equity	5
Balance Sheet	6 - 7
Depreciation Schedule	8
Notes to and forming part of the Financial Statements	9 - 12

Orakei Korako Lands Limited

Directory

As at 30 June 2022

Nature of Business	Commercial Rental Lease	
Address	P O Box 441 Rotorua 3040	
Registered Office	Kusabs Lasike Ltd 1st Floor 1141 Pukaki Street Rotorua	
Directors	Taiko Hemopo Roger Pikia	
Shareholder	Roger Pikia	1 Ordinary
Company Number	1045941	
Auditor	Silks Audit Chartered Accountants Ltd 19 Tamamutu Street Taupo	
Accountants	Kusabs Lasike Ltd Chartered Accountants Rotorua	
Bankers	BNZ Rotorua	
Solicitors	Le Pine & Co Taupo	
IRD Number	076-403-821	



INDEPENDENT AUDITORS REPORT

To the Shareholder of Orakei Korako Lands Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Orakei Korako Lands Limited (the Company) on pages 4 to 12, which comprise the balance sheet as at 30 June 2022, and the statements of profit or loss and movements in equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

Qualified Opinion on Financial Position

In our opinion, except for the possible effects of the matter described in the basis for Qualified Opinion section of our report, the financial statements of Orakei Korako Lands Limited for the year ended 30 June 2022 are prepared, in all material respects, in accordance with the Special Purpose Accounting policies as determined by governance (Special Purpose).

Basis for Qualified Opinion on Financial Position

The land owned by Orakei Korako Lands Limited is carried on the balance sheet at its cost value of \$1,700,00. This value is significantly higher than the most recent ratings valuations of the land, which total \$1,500,000 as disclosed in Note 1(c) to the financial statements. This indicates that the land valuation at cost is potentially impaired by \$200,000, if the land were to be revalued to the latest ratings valuations. No market valuation of the land has been obtained.

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, Orakei Korako Lands Limited.

Emphasis of Matter

We draw attention to Note 9 of the financial statements, which describes the effects of the current events arising from the COVID-19 pandemic. Our opinion is not modified in respect of this matter.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial statements have been prepared for the Shareholder and Inland Revenue Department. As a result, the financial statements may not be suitable for another purpose.

Restriction on Responsibility

This report is made solely to the company's Shareholder, as a body, in accordance with Section 207B(1) of the Companies Act 1993. Our audit work has been undertaken so that we might state to the company's Shareholder those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's Shareholder as a body, for our audit work, for this report, or for the opinions we have formed.

Directors' Responsibilities for the Financial Statements

The Directors are responsible on behalf of the Company for determining that the Special purpose Framework adopted is acceptable in the Company's circumstances, for the preparation and fair presentation of the financial statements in accordance with the Special Purpose Framework, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible on behalf of the Company for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditors Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A detailed description of the auditors' responsibilities including those related to assessment of risk of material misstatement, evaluation of appropriateness of going concern assumptions and determining key audit matters are available on the external reporting board website:
<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8/>

Other Matter

The financial statements of Orakei Korako Lands Limited for the year ended 30 June 2021 were audited by another auditor who expressed a qualified opinion on those statements on the 28th February 2022.



Cameron Town
Silks Audit Chartered Accountants Ltd
Whanganui, New Zealand

Date: 17 October 2022



Orakei Korako Lands Limited
Statement of Profit or Loss
For the Year Ended 30 June 2022

	Note	2022 \$	2021 \$
Operating Revenue			
Interest Received		21	14
Lease Rentals		61,830	69,486
Total Operating Revenue		<u>61,850</u>	<u>69,500</u>
Less Expenses			
Accountancy Fees		4,300	3,624
Audit Fees		1,900	2,070
Bank Fees & Charges		250	40
General Expenses		45	45
Interest Paid - BNZ Loan #3005		1,609	9,728
Interest Paid - BNZ Loan #3006		7,408	-
Printing, Stationery & Postage		-	9
Valuation Fees		1,050	-
Total Expenses		<u>16,562</u>	<u>15,516</u>
Profit before Income Tax		<u>45,289</u>	<u>53,984</u>
Income Tax Expense	2	12,681	14,192
Net Profit		<u><u>32,608</u></u>	<u><u>39,793</u></u>

These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Orakei Korako Lands Limited
Statement of Movements in Equity
For the Year Ended 30 June 2022

	2022 \$	2021 \$
Revenues and Expenses		
Net Profit	32,608	39,793
Total Recognised Revenues and Expenses	<u>32,608</u>	<u>39,793</u>
Equity at the Beginning of the Year	1,234,381	1,194,588
Equity at the End of the Year	<u><u>1,266,989</u></u>	<u><u>1,234,381</u></u>
Movements in Retained Earnings		
Opening Balance	1,234,381	1,194,588
Plus:		
Net Profit	32,608	39,793
Retained Earnings Closing Balance	<u><u>1,266,989</u></u>	<u><u>1,234,381</u></u>

These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Orakei Korako Lands Limited

Balance Sheet

As at 30 June 2022

	Note	2022 \$	2021 \$
Current Assets			
BNZ Cheque A/c		2,427	12,412
BNZ Call A/c		27,831	27,817
Sundry Debtors		29,985	29,985
Total Current Assets		60,243	70,214
Non-Current Assets			
Property, Plant & Equipment		1,700,000	1,700,000
Total Assets		1,760,243	1,770,214
Current Liabilities			
Accounts Payable		340	253
Current Portion of Term Liabilities	6	41,928	34,038
Income Tax Payable	3	2,747	4,978
GST Payable		5,262	5,646
Loan - Tutukau East Z Trust	5	266,970	266,970
Total Current Liabilities		317,247	311,884
Non-Current Liabilities			
Term Loans - Secured	6	176,008	223,949
Total Liabilities		493,255	535,834
Net Assets		1,266,989	1,234,381
Equity			
Paid up Share Capital			
Authorised Capital		1	1
Uncalled Capital		(1)	(1)
Total Paid up Share Capital		-	-
Retained Earnings		1,266,989	1,234,381
Total Equity		1,266,989	1,234,381

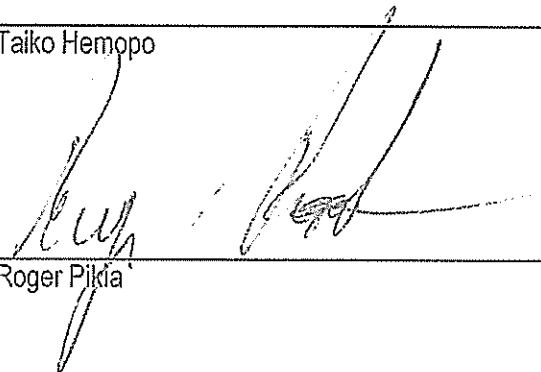
These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Orakei Korako Lands Limited

Balance Sheet (continued)

As at 30 June 2022

Taiko Hemopo	Director (Deceased)	Date _____
	Director	Date 17th October 2022

These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Orakei Korako Lands Limited

Depreciation Schedule

For the Year Ended 30 June 2022

	% PVT USE	Cost on HAND	OPENING WDV	ADJ & ADD	SALE PRICE	PROFIT (LOSS)	DISPOSAL DATE	RATE & TYPE	DEPH	ACC DEPH	CLOSING WDV
Freehold Land											
Land - Te Kopia Rd 24.6944ha & 13.2524ha & Orakei Korako Rd 7.7130ha		1,700,000	1,700,000	-	-	-		.00D	-	-	1,700,000
		1,700,000	1,700,000	-	-	-			-	-	1,700,000
TOTAL		1,700,000	1,700,000	-	-	-			-	-	1,700,000
Fixed Asset Summary											
Opening Value		1,700,000									
Closing Value		1,700,000									

These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Orakei Korako Lands Limited
Notes to and forming part of the Financial Statements
For the Year Ended 30 June 2022

1 Statement of Accounting Policies

Reporting Entity

Orakei Korako Lands Limited is a company incorporated in New Zealand, registered under the Companies Act 1993.

These financial statements have not been prepared for external use. They are prepared for tax purposes only and should not be relied on for any other purpose. They are therefore defined as special purpose reports.

The company is involved in Commercial Rental Leasing.

Statement of Compliance and Basis of Preparation

The financial statements have been prepared in accordance with taxation principles contained in the Income Tax Act 2007 and disclosure requirements contained in the Tax Administration (Financial Statements) Order 2014.

The accounting principles recognised as appropriate for the measurement and reporting of the Statement of Profit or Loss and Balance Sheet on a historical cost basis are followed by the company, unless otherwise stated in the Specific Accounting Policies.

The information is presented in New Zealand dollars. All values are rounded to the nearest \$.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of the Statement of Profit or Loss and Balance Sheet have been applied:

(a) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services, to the extent it is probable that the economic benefits will flow to the company and revenue can be reliably measured.

Sales of services are recognised in the period by reference to the stage of completion of the transaction at the end of the reporting period.

Lease revenue is recognised on a straight line basis over the life of the lease.

Interest received is recognised as interest accrues, gross of refundable tax credits received.

(b) Trade Receivables

Trade Receivables are recognised at estimated realisable value. Bad debts are written off in the year in which they are identified.



Orakei Korako Lands Limited

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2022

(c) Property, Plant & Equipment

Property, plant and equipment is recognised at cost less aggregate depreciation. Historical cost includes expenditure directly attributable to the acquisition of assets, and includes the cost of replacements that are eligible for capitalisation when these are incurred.

All other repairs and maintenance are recognised as expenses in the Statement of Profit or Loss in the financial period in which they are incurred.

Depreciation has been calculated using the maximum rates permitted by the Income Tax Act 2007.

Gains and losses on disposal of fixed assets are taken into account in determining the net result for the year.

Land and Improvements have Ratings Valuations by Opteon Technologies Ltd as at 1 July 2019 of \$370,000 for property situated at 494 Orakei Korako Road and a Ratings Valuation as at 1 September 2020 of \$1,130,000 for Te Kopia Road.

(d) Goods and Services Taxation (GST)

Revenue and expenses have been recognised in the financial statements exclusive of GST except that irrecoverable GST input tax has been recognised in association with the expense to which it relates. All items in the Balance Sheet are stated exclusive of GST except for receivables and payables which are stated inclusive of GST.

(e) Changes in Accounting Policies

There have been no changes in accounting policies. All policies have been applied on a basis consistent with those from previous financial statements.

2 Tax Reconciliation

	2022	2021
	\$	\$
Profit before Income Tax	45,289	53,984
Timing Differences		
Accrued Expenses	-	(3,300)
Taxable Income	45,289	50,684
Tax Expense at 28%	12,681	14,192
Tax Expense	12,681	14,192

These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Orakei Korako Lands Limited

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2022

3 Income Tax	2022	2021
	\$	\$
Opening Balance	4,978	3,091
Plus:		
Provision for Taxation	12,681	14,192
Tax Refunds Received	-	1,925
	<u>12,681</u>	<u>16,116</u>
Less:		
Provisional Tax Paid	9,929	14,223
Terminal Tax Paid	4,976	-
RWT Paid	7	6
	<u>14,912</u>	<u>14,229</u>
Income Tax Payable	<u><u>2,747</u></u>	<u><u>4,978</u></u>
4 Imputation Credits	2022	2021
	\$	\$
Imputation Credit Account at Tax Rate 28%		
Opening Balance	458,923	446,618
Plus:		
Taxation Paid to 31st March	14,534	14,223
RWT Paid to 31st March	4	5
	<u>14,538</u>	<u>14,228</u>
Less:		
Tax Refunds Received	-	1,925
Balance as at 31st March 2022	<u><u>473,461</u></u>	<u><u>458,921</u></u>
Plus:		
Taxation Paid to 30th June	371	-
RWT Paid to 30th June	3	2
	<u>374</u>	<u>2</u>
Balance as at 30th June 2022	<u><u>473,835</u></u>	<u><u>458,923</u></u>

5 Related Parties

Tutukau East Z Trust is the beneficial owner of Orakei Korako Lands Ltd and has advanced loan funds of (2022) \$266,969.00. (Last Year \$266,969.00) The loan is interest free, unsecured and repayable on demand. The Trustees of Tutukau East Z Trust have undertaken that they will not demand any repayment of the loan until such time as the Trust has sufficient funds to do so.

T Hemopo and R Pikiā are Trustees of the Tutukau East Z Trust and Directors of Orakei Korako Ltd. No related party debts have been written off or forgiven during the year.

These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Orakei Korako Lands Limited

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2022

6 Term Loans - Secured	2022	2021
	\$	\$
BNZ Term Loan #3005		
Total Outstanding	-	257,987
Less:		
Current Portion	-	34,038
Term Portion	-	223,949
BNZ Term Loan #3006		
Total Outstanding	217,936	-
Less:		
Current Portion	41,928	-
Term Portion	176,008	-
BNZ Term Loan #3006 Terms:		
Fixed monthly irregular principal repayments of \$3,494.00.		
Interest rate at 30.06.2022 is 5.18% p.a		
Loan maturity date is 11.09.2024.		
The loan is secured over the following;		
All obligations unlimited guarantee from Tutukau East Z Trust.		
Registered 1st mortgage over property situated at Te Kopia Road and Orakei Korako Road, RD, Taupo C/T: SA26C/996, 13B/1084.		
Perfected Security interest in all present and after acquired property of Orakei Korako Lands Ltd.		
Total Term Loans - Secured	176,008	223,949

7 Capital Commitments

The company has no capital commitments as at 30 June 2022 (2021: Nil).

8 Contingent Liabilities

The Company has provided an unlimited guarantee to the Bank of New Zealand in favour of Tutukau East Z Trust. Other than the above there are no other known material contingent liabilities. (Last Year \$Nil).

9 Events Occurring After Balance Date

The current lessee has agreed to repay 50% of the rent relief due to Orakei Korako Lands Ltd as at 30.06.2022. The portion of rent relief to be repaid will be paid on top of the agreed monthly lease instalment and split over 12 periods starting from September 2022. The balance of the remaining 50% rent relief due will be repaid starting September 2023 and split over another 12 month period following.

The Company has sufficient income and reserves to cover operating expenditure for at least 12 months from the date of signing these financial statements.

Subject to the above there are no other significant events that have occurred subsequent to balance date that would have materially affected the financial position of the Company or the figures contained within these financial statements.

These financial statements are to be read in conjunction with the accompanying Notes. These statements have been audited.



Tutukau Trust Order Proposed Amendments

The proposed amendments of the Trust Order is to ensure it meets the demands of and is relevant to today's business environment.

CURRENT CLAUSE	PROPOSED VARIATION	REASON	SPECIAL RESOLUTION
<p>7a(i) <u>General Meetings</u></p> <p>The Trustees shall call a general meeting of the beneficial owners within 12 months of the establishment of this Trust and then from time to time, but at least once every year. General meetings shall be called by the Trustees upon service of a notice of a requisition in wiring signed by not less than 25 beneficial owners stating the purpose for which the meeting is required.</p>	<p>7a(i) <u>General Meetings</u></p> <p>The Trustees shall call a general meeting of the beneficial owners within 12 months of the establishment of this Trust and then from time to time, but at least once every <u>3 years</u>. General meetings shall be called by the Trustees upon service of a notice of a requisition in wiring signed by not less than 25 beneficial owners stating the purpose for which the meeting is required.</p>	<p>The Trust's size of operation does not warrant an annual meeting of owners. A general meeting called every year is also a significant cost to the Trust's limited resources. The Trustees recommend that general meetings be held every 3 years.</p>	<p>"THAT the Tutukau East Z Trust Order 7a(i) be varied to include that "The Trustees shall call a general meeting of beneficial owners from time to time, but at least once every 3 years...."</p>
<p>9 <u>To Establish a Putea Account</u></p> <p>a Upon all or any distribution to beneficial owners the Trustees upon first being authorised by a resolution of the owners passed at a Special or General meeting of the owners may:</p> <p>i Set a minimum distribution figure (being not more than the sum of \$10) and pay to an account to be known as a Putea Account the share of any person to receive less than the minimum distribution figure; and in that event the Trustees shall further deduct from the shares of all persons entitled to more than the distribution figure an amount equal to the minimum distribution figure or the amount to which they are entitled to more than the distribution figure an amount equal to the minimum distribution figure or the same amount to which they are entitled, whichever</p>	<p>To <u>remove</u> clause 9 "To establish a Putea Account"</p>	<p>The Trust does not have the means to establish a Putea Account as described in Clause 9. The Trust has limited resources.</p>	<p>"THAT the Tutukau East Z Trust Order 9 (and subsequent sub-clauses) be removed."</p>

is the lesser, and pay the same to the said Putea Account; and

ii pay to the said Putea Account the shares of those persons for whom the Trustees are not holding a current address of who are deceased or in respect of whom distributions are returns unclaimed.

b Moneys in a Putea Account maybe invested in any manner in which the Trust may effect investments by this Trust and the whole or any part of the Putea Account may at any time be applied:

i In the furtherance of any of the objects of this Trust or in advancing any of the powers vested in the Trustees;

ii to the assistance of elderly or needy beneficial owners or elderly or needy persons who in the opinion of the Trustees are descendants from any beneficial owners;

iii to assist with the tangi expenses of any beneficial owner or any person who in the opinion of the Trustees is a descendant from any beneficial owner;

iv to the educational advancement of any beneficial owner or of any person who in the opinion of the Trustees is a descendant from any beneficial owner or to enable any owner or descendant as aforesaid to follow some form of artistic or cultural pursuit;

v to assist with marae or tribal project where in the opinion of the Trustees there is sufficient connection between the beneficial owners or any selection of them and the particular marae or tribal project

c the trustees may establish a Council of Elders or Whanau Representatives to express a view on the application of any moneys for any of the aforesaid purposes.

d The trustees may recover from the Putea Account if and when sufficient moneys have accrued to it the shares that any person would have received has that person's address been known at the time of distribution or had a succession then been completed and may make payment (without interest) to the person or persons then entitled upon that person's address being supplied or upon an appropriate succession having been completed.

Nominations for Election of Trustee

Ricky Mita

- Nominated by William Werahiko

Erueti Rakena

- Nominated by Inuhaere Tiohuka & Makere Wharematenga Barlow Whanau Trust

Kristen Richmond

- Nominated by Bamber Whanau Trust

Wiki Wickliffe

- Nominated by Damian Wickliffe

Aroha Campbell

- Nominated by Kevin Campbell

For Office Use:

RECEIVED
Date: 8/11/22
Time: 12.50 pm

TUTUKAU EAST Z TRUST

NOMINATION FORM FOR RESPONSIBLE TRUSTEE OF TUTUKAU EAST Z TRUST

ELECTION OF TRUSTEES AT GENERAL MEETING – 20 NOVEMBER 2022

NOMINEE (Person being nominated)

I agree to my nomination for the position of Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting of Beneficial Owners to be held on Sunday, 20 November 2022, at 10:00 a.m. held at Taupo Cosmopolitan Club, 5-7 Taniwha Street, Taupo

I also agree for my CV and Statement of Experience to be attached to this nomination form. I understand a presentation of no more than five (5) minutes will also be required at the General Meeting.

Name: Ricky Pouthika Mita
Address: 1 Huirangi Rd Turangi 3334
Phone: 0272004957
Email: ricky.pouthika7@gmail.com
Nominee's Signature: R.P. Mita Date: 08-11-2022

NOMINATOR (Person making this nomination)

I confirm that I am a Beneficial Owner of Tutukau East Z Trust. I hereby nominate the person named above as a Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting.

Name: WILLIAM WERANIKO
Shareholder Name: WILLIAM WERANIKO
Address: 4/196 RUFLE RANGE RD TAUPŌ
Nominator's Signature: W Weraniko Date: 8-11-22

RICKY POUHIKA MITA

Rickypouhika7@gmail.com

0272004957

D.O.B - 19 -06 -1963

JOB TITLES

1984 –1986

Reporoa dairy factory

1989 – 1999

Mita hay contractor's

2000 – 2005

Bio-vision

2005 – 2021

Caregiver – Support Person

2014 – 2018

Reporoa Razorbacks League Manager

2011 - 2015

Cultural Coordinator, Runanga ,Ngati Tahu, Ngati Whaoa Trust

2010 – 2022 - Present

Te Toke Marae Trust

2012 – 2021

Tauharakuri Land Trust

2016 – 2018

Te Arawa Fisheries Trust

2013 – 2021

Ohaki Marae Trust

2003 – 2022 - Present

Mita and Whiu Whanau Trust

2015 – 2022 – Present

Tahorakuri A1 Section 33B Trust

: PERSONAL SKILLS AND ACHEIVEMENTS

SUPPORTING OUR IWI O NGATI TAHU NGATI WHAOA

: Powhiri, wananga, tangihanga, blessing sites,

: Our four marae, Ohaki, Waimahana, Mataarae, Te Toke

: Supporting alongside many trusts within our iwi

: TeToke Marae Trust Wharekai Upgrade ongoing.

: Ohaki Marae Trust Roding Project and Wharepaku upgrade.

RUNANGA O NTNW TRUST

: Cultural Coordinator

:Te Reo Classes Waiata,Whaikorero,Tikanga-Kawa,History Classes.

: Supporting our local schools:

: Reporoa College, Reporoa Primary, Mihi School, Broadlands School, Rewahakaitu School, Waikite Primary.

MITA AND WHIU WHANAU TRUST

: Coordinator for Mita Whanau Papakainga Project with Tauhara North Kainga LTD,Te Puni Kokiri and Sheeran Associates LTD-Ongoing.

PERSONAL PROFILE

I am an ambitious person who has developed a mature and responsible approach to any task that I undertake, or situation that I am presented with. And on a personal level and many years of being on other trust within NGATI TAHU-NGATI WHAOA I would whole heartedly without a doubt bring my knowledge and experience with excellence to TUTUKAU EAST Z TRUST.

Nga Mihi

Ricky Mita

For Office Use:

RECEIVED

Date: 14/11/22

Time: 12:30 pm

TUTUKAU EAST Z TRUST

NOMINATION FORM FOR RESPONSIBLE TRUSTEE OF TUTUKAU EAST Z TRUST

ELECTION OF TRUSTEES AT GENERAL MEETING – 20 NOVEMBER 2022

NOMINEE (Person being nominated)

I agree to my nomination for the position of Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting of Beneficial Owners to be held on Sunday, 20 November 2022, at 10:00 a.m. held at Taupo Cosmopolitan Club, 5-7 Taniwha Street, Taupo

I also agree for my CV and Statement of Experience to be attached to this nomination form. I understand a presentation of no more than five (5) minutes will also be required at the General Meeting.

Name: Erueti Matthew Rakena

Address: 7 Umuroa street, Mamaku

Phone: 027 389 0108

Email: erueti.rakena@twoa.ac.nz

Nominee's Signature:  Date: 14 Nov 2022

NOMINATOR (Person making this nomination)

I confirm that I am a Beneficial Owner of Tutukau East Z Trust. I hereby nominate the person named above as a Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting.

Name: Chairman - Erueti Rakena

Shareholder Name: Inuhaere Tiohuka & Makere Wharematenga Barlow Whanau Trust

Address: c/- 14 Tarena Street, Mamaku, Rotorua

Nominator's Signature:  Date: 14 Nov 2022

Teena Koutou Te Whaanau oo Tutukau East Z.

Ko Erueti Rakena tooku ingoa,he Uri i heke mai i Tiohuka me Makere Matenga Barlow.

My tie to Tutukau goes back over 30 years ago when my Nanny Toto Galvin started taking me back to clear the scrub from the area and Urupa "Te Koiringa" of which she was raised, on the western boundary of the farm.

The farm was then a sheep station managed by Guvy & Matt Wikiriwhi. This pilgrimage to the whenua was a bi-annual event and at the time not an easy one, 4wd were not so common. We started with sickle and spade alongside our Uncle Ginger, years later time advanced us to scrub bars and in our later years we would tow a small trailered digger in to help us break and clean the area.

I have been the Barlow Whanau Trust Chairman since its inception in the early 1990's, its purpose to unite the Uri of Inuhaere & Makere Barlow who lay in the Urupa at "Te Koiringa" with their mokopuna, one of being Bill Galvin former trustee of TTK East Z.

As a trust we unite every five years and 2021 was our 6th since our first in 1995. Our aim at the time was to build a small Shed as a Marae where the old Hall stood but, in latter times the thought of doing so whilst our tupuna Rahurahu lay dormant felt wrong.

In 2016 I then became the Chairman of Waimahana Marae, I whakapau kaha ahau ki te whakaora ano I to tatou nei tupuna ko Rahurahu, and in 2019 kua ea, and I tupuna was revived, we had succeeded.

I am also a trustee for Ihumatao and stood beside my whanau while we fought for the last remaining 63 acres of our whenua after having this stripped from us in 1860 because of our loyalty to King Tawhiao and the King movement.

In 2016 we were locked out of Tutukau, and our tupuna, by the Trust and the farm manager. After over 25 years of kaitiaki of our Urupa and Tupuna this was a sad time for our whanau. and after exhausting efforts to contact the Trust we had no other option but to bring them to court. Under their own trust deed, we settled our differences and were gained access to our Urupa and Tupuna again.

At our last whanau reunion in 2021 after visiting our tupuna I took our whaanau of approx. 50 to Orakei Korako to speak of the injustices done to our whaanau. We were approached by the leaser of the Café "Craig" as to what we were doing there and we should have phoned. As owners to the whenua we were offended, ko wai te Paakeha nei pataihia ki a matou.

These things tell me that as a Trust we are more concerned about making money then holding fast to our Tikanga, Kawa and Kaitiakitanga. These are the things I bring with me to Tutukau East Z and to the whenua of which my Tupuna now rest.

Noreira

Tena Koutou Katoa.

Erueti Rakena
7 Umuroa Street, Mamaku
Rotorua.

For Office Use:

RECEIVED

Date:

Time:

TUTUKAU EAST Z TRUST

NOMINATION FORM FOR RESPONSIBLE TRUSTEE OF TUTUKAU EAST Z TRUST

ELECTION OF TRUSTEES AT GENERAL MEETING – 20 NOVEMBER 2022

NOMINEE (Person being nominated)

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I also agree for my CV and Statement of Experience to be attached to this nomination form. I understand a presentation of no more than five (5) minutes will also be required at the General Meeting.

Name:

Kristen Richmond.

Address:

75 Valley Road Kawerau

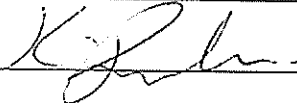
Phone:

0275190810

Email:

Kristen.bamber@live.com

Nominee's Signature:



Date:

14/11/22

NOMINATOR (Person making this nomination)

I confirm that I am a Beneficial Owner of Tutukau East Z Trust. I hereby nominate the person named above as a Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting.

Name:

Kathleen Bamber.

Shareholder Name:

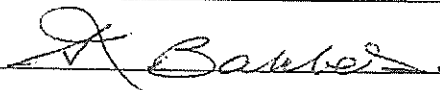
Bamber Whanau Trust.

Address:

18 Wingrove Rd

Owhata Rotorua

Nominator's Signature:



Date:

3rd Nov. 2022

Kristen Richmond

Phone: 027 519 0810 Email: kristen.bamber@live.com Address: 75 Valley Road Kawerau

Professional Profile

My name is Kristen I am married with 3 children, I am currently employed with Tauhara north no2 Trust as an Assistant Accountant working in the finance team for just over 3 years. I was born and raised in Reporoa and Whakapapa to Tutukau Z via my Mother Kathy Bamber (Keremete). My Koro Karauria Pita Makereti Keremete. (Bamber Whanau Trust)

While employed with Tauhara north I have been privileged to work with a diverse range of entities offering accounting experience in sectors such as Tourism, Farming, Commercial, Charitable and am enjoying working with my whanau on exciting projects happening around our rohe.

Employment History

<i>Tauhara North No.2 Trust</i>	2019-Present
<i>Cory's Electrical</i>	2014-2018
<i>Royal New Zealand Navy</i>	2006 – 2014

Having served in the Royal New Zealand Navy (RNZN) for eight years I have performed in a wide variety of logistics management roles, promoting a multi-faceted portfolio of skills and experience. My natural abilities in leadership, mentoring and people management have enabled me to succeed in frontline management courses and become a senior manager in my field.

Education and Qualifications

- Bachelor of Business majoring in Accounting 2022
- New Zealand Diploma in Business (Level 6) 2019
- Navy Advanced Stores Accounting 2013
- Systems management, stock level control, database management, loss of stores management, documentation and reporting, storeroom management, freight management, security of stores and staff management.
- Business Communication Skills – Level 3 and 4 2013
- NCEA National Certificate in Business – First Line Management 2011
- Certificate in Community and Social Work 2003

I look forward to connecting with whanau and offering any assistance I can bring working with the Whanau to look after our whenua in honor of our Tipuna and for future generations to enjoy.

Nga mihi,

Kristen Richmond

For Office Use:

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Date: 14/11/22
Time: 3:15 pm

TUTUKAU EAST Z TRUST

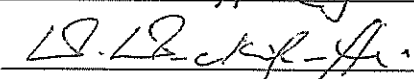
NOMINATION FORM FOR RESPONSIBLE TRUSTEE OF TUTUKAU EAST Z TRUST

ELECTION OF TRUSTEES AT GENERAL MEETING – 20 NOVEMBER 2022

NOMINEE (Person being nominated)

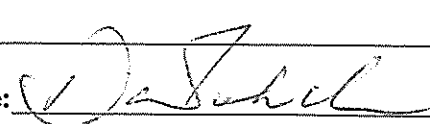
I agree to my nomination for the position of Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting of Beneficial Owners to be held on Sunday, 20 November 2022, at 10:00 a.m. held at Taupo Cosmopolitan Club, 5-7 Taniwha Street, Taupo

I also agree for my CV and Statement of Experience to be attached to this nomination form. I understand a presentation of no more than five (5) minutes will also be required at the General Meeting.

Name: NIKI WICKLIFFE
Address: 1 TURNER PLACE
Phone: 021 190 2557
Email: wiki.wickliffe@gmail.com
Nominee's Signature:  Date: 14. 11. 22

NOMINATOR (Person making this nomination)

I confirm that I am a Beneficial Owner of Tutukau East Z Trust. I hereby nominate the person named above as a Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting.

Name: DAMIAN WICKLIFFE
Shareholder Name: DAMIAN WICKLIFFE
Address: 20 CARRINGTON CRESC
TOIKOROA
Nominator's Signature:  Date: 14. 11. 22

14.11.2022

1 Turner Place

Tokoroa

Wiki Wickliffe

Family

I have 3 girls

Alexandria Te Paea Peepi Wickliffe Age 37

Darryl Noele Wickliffe Age 30

Irihapeti Grayson Wickliffe Age 25

Parents

Te Paea Peepi Wickliffe (*nee Walker*) Deceased

Eruera Wiki Wikiriwhi (Deceased)

Kuia

Kuia

Irihapeti Kirimaoa (Haira) Walker

Kahukura Hemopo

Tuwharetoa Tuhourangi

Tuwharetoa Te Rangiita

Ngati Wahiao

Oruanui

Koro

Koro

Rueben Hakare Walker

Te Autiti Wikiriwhi

Ngati Kahungunu

Tuwharetoa

Whakaki

Ngati Wahiao

Rongomaipapa Marae

Employment (Current)

PRIVATE Contractor(Councillor) to violent male offenders, recently released from prison or facing charges. Maintaining relationships with several key holders NZ Police, Ministry of Justice and Corrections.

Employment (Previous) 2000-2012

Attendance Advisor. My role was to manage 3 part time staff, 1 main office in Tokoroa and satellite offices in Putaruru and Mangakino.

I maintained a working relationship with 26 schools, NZ Police, CYFs and several other agencies on a daily basis. I maintain and administer all the records for the Service and a Milestone Report to the Ministry of Education once a term.

Tokoroa Intermediate School umbrella the Service

Previous Employment 2006-2011

NZ POLICE, as a Watch-house Keeper. I have worked with the Police for the past 11 years.

This on-call role involves Prisoner transfer/booking, suicide watch and covering the Watch-house.

Interests Current

I am a Trustee on Waipupumahana A1B2 (7years), where we have successfully completed a Dairy Conversion.

I have been an active member of the Tokoroa Youth Boxing for (20 years) and some administration work with CNI Boxing Association. I am also an AIBA Judge/Referee (15years)

A Rugby League Coach (*level 1*) and administrator (*level 2*) for 20years, within Tokoroa and the Bay of Plenty

I was a volunteer with Hospice and St Vincent de Paul for 10years.

Member of the Tokoroa Little Theatre 20years

I have recently (*18months*) completed study extramurally through Massey University. (*DIP of Arts Major in Psychology*)

Thank you

Wiki Wickliffe

For Office Use:
RECEIVED
Date: 13/11/22
Time: 1:09pm

TUTUKAU EAST Z TRUST

NOMINATION FORM FOR RESPONSIBLE TRUSTEE OF TUTUKAU EAST Z TRUST
ELECTION OF TRUSTEES AT GENERAL MEETING - 20 NOVEMBER 2022

NOMINEE (Person being nominated)

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I also agree for my CV and Statement of Experience to be attached to this nomination form. I understand a presentation of no more than five (5) minutes will also be required at the General Meeting.

Name: Arora Campbell
Address: 43 Fairview Rd, Rotorua
Phone: 027 273 5562
Email: aroracamp@gmail.com
Nominee's Signature: [Signature] Date: 7/11/22

NOMINATOR (Person making this nomination)

I confirm that I am a Beneficial Owner of Tutukau East Z Trust. I hereby nominate the person named above as a Responsible Trustee of Tutukau East Z Trust for consideration at the General Meeting.

Name: KEVIN CAMPBELL
Shareholder Name: _____
Address: 43 FAIRVIEW Rd, Rotorua
Nominator's Signature: [Signature] Date: 7/11/22



Aroha Dawn Geraldine, QSM CAMPBELL

Tena Koutou Katoa

Ko Tahumatua toku tupuna
Ko Ngati Tahu – Ngati Whaoa te Iwi
Ko Ohaki toku Marae
Ko Kakaramea toku maunga
Ko Waikato te Awa
Ko Maraea Phillips raua
Ko Te Rangi Phillips oku matua
Ko Aroha Campbell, QSM taku ingoa

I am a proud nanny of twelve mokopuna, a mother of four grown children and their partners and have a loving husband, my rock. The majority of my life has been giving back to whanau, marae, hapu and the community as a governor, CEO, project manager in private and community businesses, leading and contributing to successful strategies and implementations. Building strong relationships in culture, collaboration, environment and financially in a sustainable manner for the organisations I am pleased to be a part of.

No reira, tena koutou, tena koutou, tena koutou katoa

Professional journey

2022 – current	Te Turapa Wai Ariki Limited,
2021- current	Taheke 8C Incorporation,
2021 – current	Tauhara North Kaitikai Whenua Ltd,
2018 – current	Upflow Ltd,
2018 – current	Hau Rakau Limited,
2018 – 2022	Waiariki Womens Refuge,
2016 – current	Tahorakuri A1 Sec14,
2015 – current	Tauhara North Power Finance Limited,
2015 – current	Tauhara North Holdings Limited,
2015 - 2017	Waiariki Maori Geothermal Advisory board,
2008 – current	Charitable Company Limited,
2006 – 2017	Tauhara North No.2 Trust: Chief Executive Office,
2006 – current	Rotokawa Joint Venture Limited,



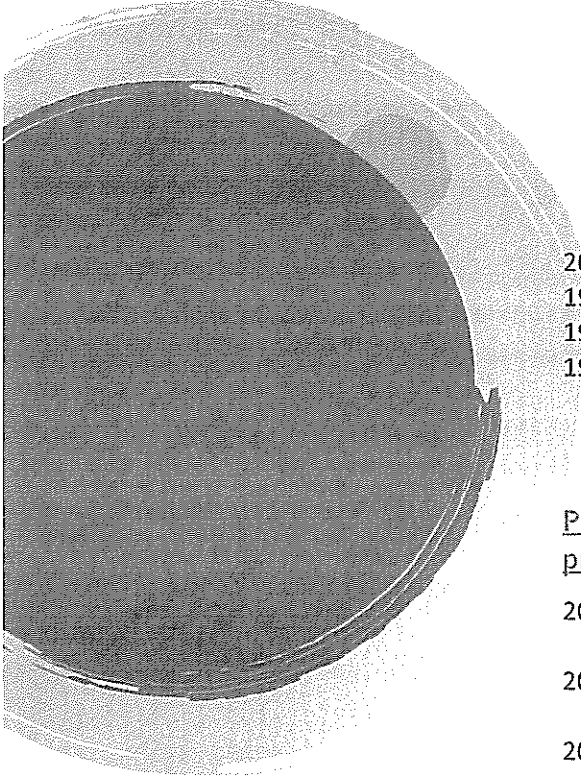
43 Fairview Road,
Selwyn Heights,
Rotorua - 3015



027 273 5562



arohaqsm@gmail.com



2002-- current	Tauhara North Farm Finance Ltd,
1993-- current	Tauhara North No.2 Trust,
1989- 2019	Ngai Tahu Tribal Lands Trust,
1987-- 2006	Waipa Sawmill , Prolog Industries, Forestry Corporation, Tenon Limited

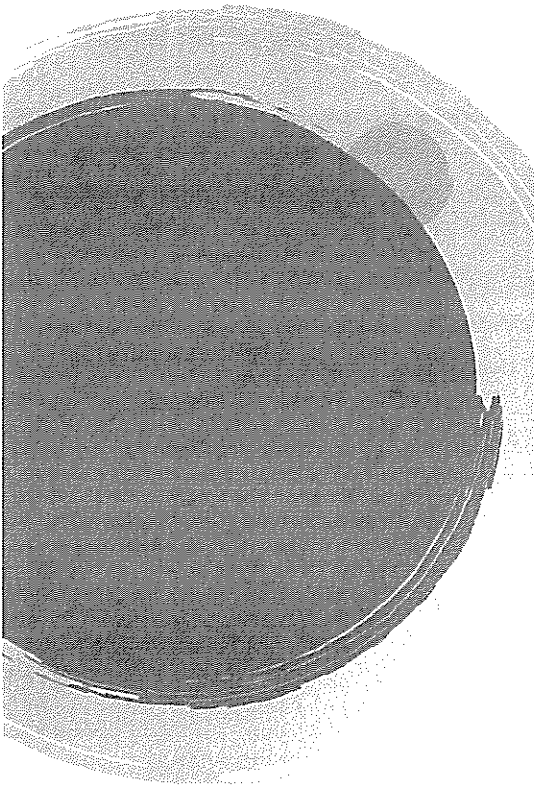
Professional distinctions and memberships (including honors, prizes, scholarships, boards or governance roles, etc.)

2022	New Zealand Geothermal Association Life-Time Membership Award
2020 - current	New Zealand Geothermal Association: Board Member
2017	United States Energy Association: Corporate Volunteer Award (Maasai / Kengen Project in Kenya)
2016	Geothermal Resources Council (US): Geothermal Special Achievement Award
2015	Queens Service Medal: Services to Maori
2015	World Geothermal Congress - Women in Geothermal Award
2015 - 2017	Waiariki Maori Geothermal Advisory board: Board Member
2015 – current	NZ Geothermal Association: Member

Present research/professional speciality

In her role as Kaitiaki Consultant Aroha provides insight, support and advice for community and indigenous groups around the world looking to develop their own geothermal projects or wish to collaborate with partners on geothermal developments. She has proven skills in third party relationship building i.e. helping to form bonds between culturally different stakeholders.

Aroha has demonstrated experience in communicating with landowner groups, leading them through the necessary business, science and engineering activities relating to geothermal development and management, whilst negotiating and ensuring appropriate culture considerations are made with project partners. She has the proven ability to develop commercial culture in a 'non-commercial' environment and negotiate significant complex long-term agreements under intense scrutiny.



Aroha also provides advice for organisations wishing to have positive engagement and long-term relationships with individuals, groups and communities that reside near their geothermal operations.

Research publications and dissemination - Refereed conference proceedings

Blair, A., Siratovich, P., Campbell, A. *Geothermal Fuels Prosperity: How Geothermal Projects in New Zealand are Catalysing Significant Socio-economic Benefits for Māori*. 2018. Proceedings of the 25th Annual Mexican Geothermal Congress, Morelia, Mexico.

Research work

Research title: Geothermal: The Next Generation

Principal outcome: This multidisciplinary programme will resolve the critical, underpinning geological, geochemical, and technological challenges – unknown in conventional geothermal – to enable future NZ generations to sustainably use supercritical resources for electricity generation and high-temperature industrial applications, while minimising carbon emissions.

Kaitiaki Consultant.

Principal end-user and contact: Isabelle Chambefort, GNS Science

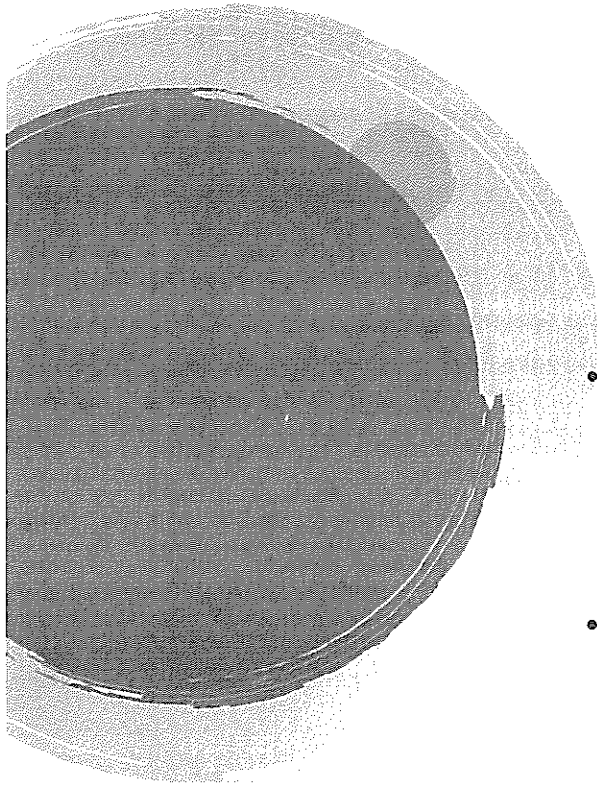
Research title: Reversing Carbon Emissions in Geothermal Production: Te Ara Whakamua

Principal outcome: Our technology will not only reduce emissions but also increase the energy output of a geothermal powerplant. Our research underpins the expansion of the industry, creating more high-value jobs and making geothermal energy more attractive to investors in the future in New Zealand and worldwide.

Principal end-user and contact: Sadiq J. Zarrouk. Associate Professor (Geothermal Engineering), The University Auckland

Demonstration of relationships

- As part of a United States Energy Association (USEA) funded project, Aroha provided leadership in the development of the first long-term strategic vision for the Massai community in Kenya, that included education and commercial ventures that will improve their quality of life for generations to come. Alongside this, a roadmap was developed with KenGen for sustainable excellence.



There was a tangible improvement in relations between KenGen and affected Massai communities through the delivery of this project. Lessons learnt here are being shared with other sub-Saharan African utilities.

- In her role as Trustee for Ngai Tahu Tribal Lands Trust, Aroha played a significant role in the re-consenting of the Ohaki Power Station with Contact Energy. Aroha continues to seek out opportunities to improve the economic position for this group. She has a clear understanding of the key drivers and requirements, including the importance of tikanga, in creating successful Maori organisations and commercial developments.
- Aroha has dedicated her professional life to achieving greater wellbeing outcomes for her people by being a driving force behind the successful economic development of Tauhara North No.2 Trust (TN2T). This includes Nga Awa Purua (140MW) the largest single shaft geothermal turbine in the world. And as part of the Rotokawa JV (with Mercury) supply steam to the Rotokawa (34.5MW) and Ngatamariki (82MW) binary plants. Under Aroha's leadership, TN2T has grown from assets worth NZ\$65k to over \$500M. Aroha has been instrumental in the growth and sustainability of both the commercial assets and the subsequent health and wellbeing outcomes for beneficial owners have been exponential. TN2T has empowered its people through the distribution of benefits to enhance education, health, cultural, youth development and whanau orientated wellbeing.

Nga mihi

